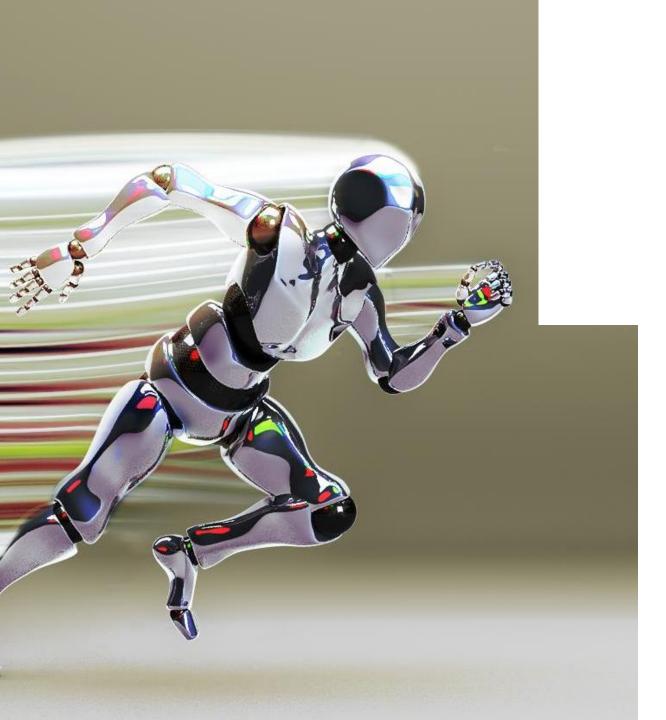


DIGITAL4BUSINESS DIGITAL CALL#3 INFO DAY

Prof. Dr. Sadok BEN YAHIA Department of Software Science Tallinn University of Technology

20.10.2022

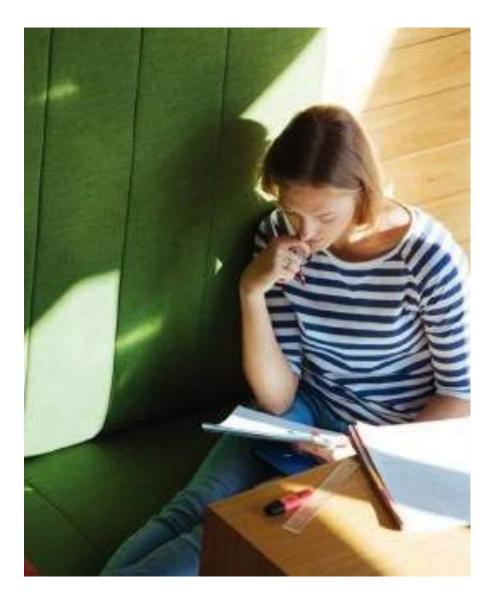


DIGITAL4BUSINESS

EUROPEAN ONLINE MASTERS PROGRAMME FOCUSED ON THE PRACTICAL APPLICATION OF ADVANCED DIGITAL SKILLS WITHIN EUROPEAN SMES AND COMPANIES

DIGITAL4BUSINESS

- EU Grant of €9.96m for 48 Months
- 18 Partners 7 HEIs, 1 Research Centre, 5 Training & Employment, 5 Industry.
- Focus on advanced digital skills for business leaders and professionals.
- AI, Cybersecurity, Cloud and Data Analytics + other technologies.
- Entirely market led & industry focused.
- Academic accreditation, industry certification & microcredentials.
- Online masters programme with physical workshops and networking events.
- 3FT + 2PT masters starting in 4 years.







CHALLENGES WE FACED

- 50% EU Grant / 50% Co-Financing.
- Complex revenue sharing model required.
- Difficult to recruit partners or they drop out.
- Academic accreditation takes a long time.
- Needs to be factored in project timelines.
- High number of students in 2-3 years.
- Who recruits & registers students?
- Central system / payments or each HEI?
- Network of industry certification partners.
- Get partners to start after submission.



TOP TIPS FOR YOUR PROPOSAL

- PICK YOUR FOCUS AREA / TECHNOLOGY
- FIND EXPERT PARTNERS IN THAT FIELD
- BUILD YOUR CONSORTIUM ASAP!
- CREATE A PROJECT CONCEPT TO SHARE
- RUN WORKSHOPS TO DISCUSS & DEFINE
- KEEP IT SHORT & COMPELLING 70 PAGES
- FIND A BID MANAGER TO COORDINATE



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DIGITAL EUROPE PROGRAMME: **Project:** Advanced Digital Skills AI & Health

20 October 2022 10h38-10h45

Example of a successful application – Call 1 (Feb. 2022)

Christel DUPONT-FERRIER, International relations office, Aix-Marseille Université





Presentation of the project AI & Health

- An *inter-disciplinary programme*, including teaching AI application in a non-ICT education field (Biology – Medicine)
- 6 different types of training:

 a joint Master's programme with blended courses and mobility for studies between 4 HEIs
 a double degree programme between 3 HEIs
 digital practice – hours of hands-on training in teaching and learning how to use innovative technology

4) MOOCs

5) short courses adapted to the expectations of professionals and business in artificial intelligence
6) Conferences for general public in the EU Digital skills and jobs platform





Total budget: 6 789 971,41 € Maximum requested EU contribution: 3 394 985,70 €



Academic partners and Research center











Partners: start-ups and SMEs







Rome-based healthtech start-up SME company based in Pisa

SME based in Pisa

Associated Partners









Center of Innovation and eHealth, Bucharest

SME based in Barcelona



What objectives are followed by submitting the application ?

Launch of a new Master's programme (UNIPI), or a new study-track (AMU) in 2023 Development of short-term standard and customized courses for companies and professionals to increase the degree of integration between HEIs and private sectors involved in the use of digital technologies (INRIA, SMEs and start-ups)

Strengthen the attractiveness of existing Master's programmes by offering a wider range of mobility opportunities (SU)

Access to the latest state of the art technologies developed in AI in research centres and laboratories and testing facilities (HEIs, SMEs, start-ups, 3IA), Increase diversity among participants to the courses and ensure the experts will be trained with the appropriate skills for rapidly-changing labour markets Mix of public and private organisations combining researchers, practionners and partners to accelerate take-up and mainstreaming of innovation in AI & Health



Tips for a successful application

Set up a consortium by joining together specialists in line with the broad outlines of the Call (eDIH, Erasmus+, Horizon Europe)

2

Select start-ups and SMEs that already experienced participation in EU programmes. The choice of a new private partner will imply to pay attention to the validation procedure of PIC number

3

Promote pilot initiatives in teaching and learning at institutional level to support key European priorities (European Skills agenda with the Pact of skills, European policy experimentation on European degree level...)





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