



Company Details

- Founded by 3 Telecom/IS Engineers in 2009
- Based on pure organic growth
- Presence in **3 countries**
- Founding member of 2 Digital Hubs and
 - **1 Competence Centers**
- 5 complete products Series & 1 production line
- 31 people
- 36 average age
- 42+ completed RnD projects
- 2500+ deployed and managed sensors/devices















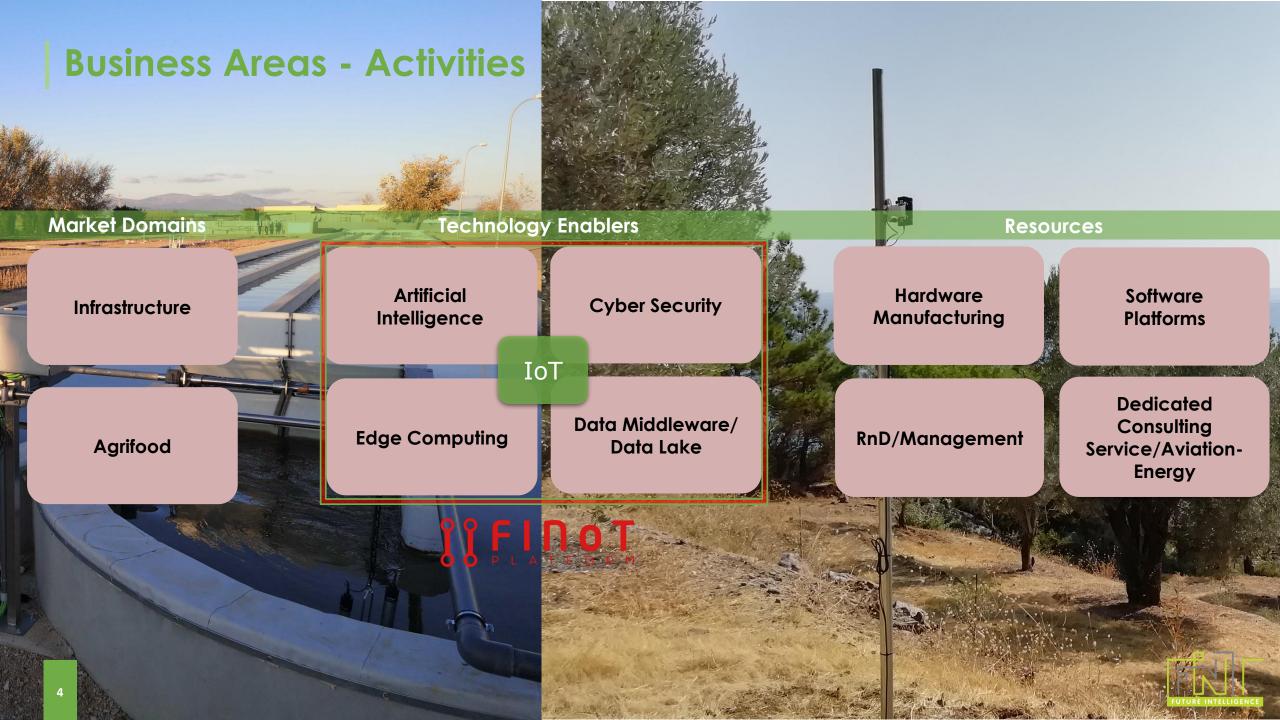












Smart Farming

Hellenic FIWARE iHub

Methodology

- Secure some fund part of 3 projects with approx. 500K budget
- Partner with rural stakeholders approx. 10
- Present the general context of the domain and specific problematics – transition period
- Focus on the latest EU updates GD, F2F, new CAP, OG, DIHs, ...
- Explanations on what the pledger does in the business sector
- Explain how the pledger relates to EC agenda

Provide hands-on training on available tools - 120

Surveys for feedback and next steps – 50
 Awareness raising > 500 people







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LET'S COLLABORATE

Theocharis Moysiadis, tmoysiadis@f-in.eu
Business Architect

Future Intelligence













THINK GLOBAL, ACT GLOCAL







