

Digital Europe Programme

Call 8: Advanced Digital Skills

Call for Sectoral digital skills academies







Info Day for potential applicants 16 May 2025

#DigitalEuropeProgramme





Time	Session
09:30 - 09:40	Welcome and introduction, Agenda and procedure for questions JUNGER Jean François (HaDEA)
09:40 - 09:50	Sectoral digital skills academies - Call Introduction KERNCHEN Nadja (DG CNECT)
09:50 - 10:00	DIGITAL-2025-SKILLS-08-QUANTUM-ACADEMY-STEP Quantum Skills Digital Academy GANOTI Paraskevi (DG CNECT)
10:00 - 10:10	DIGITAL-2025-SKILLS-08-GENAI-ACADEMY-STEP Digital Skills Academy in GenAI CARSANIGA Giulia (EC AI Office)
10:10 - 10:20	DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy POPESCU-EL ADRAOUI Andreea (DG CNECT)
10:20 - 10:40	Topic Q&As
10:40 - 11:50	Registering your organisation, Legal validation and Financial capacity assessment CUGNIDORO Mariadomenica, PUIU Florin (REA)
11:50 - 11:10	Application and evaluation procedures SAARELA Maria (HaDEA)
11:10 - 11:30	Lump Sum JAKUB Radoslav (HaDEA)
11:30 - 11:40	STEP Seal (DG BUDG)
11:40 - 12:00	Admin Q&As



Objectives

- To raise awareness on DIGITAL Europe Programme and the 8th Open Call for proposals on advanced digital skills
- To provide an information session with live Q&A, to feed into the relevant FAQ section on the Funding & Tenders Portal
- To encourage interested participants to submit their proposals, find project partners, and remain engaged with the services provided by the Platform, such as the "Partner for Digital Skills Networking Group"





Don't forget to:

- Your microphone and camera will be disabled by default.
- ★ Use the Microsoft Teams Chat function to ask questions, the moderator will address the question during the Q&A sessions or during the following days.
- Provide your name and email, together with your question.



Call 8: Advanced Digital Skills
Info Day for potential applicants

16 May 2025





Upcoming new digital skills academies

Review and implement targeted EU Skills Academies:

"A targeted number of academies will be rolled-out, building on the most successful models, to deliver the skills needed by industry for the green and digital transition and the Clean Industrial Deal. They should target strategic sectors such as defence, automotive, the circular economy, wind, grids, food, and digital fields such as AI, Quantum, Virtual Worlds and Semiconductors."



Approach

- Coordinated effort
- Greater and more effective collaboration
- Tackle fragmentation
- Focussing on emerging skills shortages
- Better alignment between training and job market needs
- Ensure skills portability
- Streamline





- Complement the existing actions and initiatives in Quantum, AI and Virtual Worlds and leverage industry to close the talent gap and strengthen the pool of ICT specialists:
 - > Identify gaps in existing academic and training offers, develop new ones, scale up successful ones
 - > Propose up-to date and flexible education and training pathways
 - > Create sectoral ecosystems to improve the capacity to nurture and attract digital talent
 - > Promote uptake of trainings, fellowships, etc.
 - ▶ Promote careers, including access for women, and devise international partnerships to attract foreign talent
- → All academies follow a common approach in terms of design and delivery, centred around three main pillars



DIGITAL Europe Work Programme 2025-2027

<u>Union of Skills</u> – policy background for digital skills academies

Brochure of current DIGITAL-funded projects for digital skills

<u>LEADSx2030</u>: CSA that coordinates the portfolio of DIGITAL-funded projects for digital skills

<u>Cybersecurity Skills Academy</u> – existing skills academy, hosted on the Digital Skills and Jobs Platform

<u>Large-Scale Partnership for the Digital Ecosystem</u> under the <u>Pact for Skills</u>

<u>Blueprint for a European degree</u> –towards a European quality assurance and recognition system

<u>FAQ on Key Performance Indicators</u> for Advanced Digital Skills projects





Call 8: Advanced Digital Skills

DIGITAL-2025-SKILLS-08-QUANTUM-ACADEMY-STEP



Info Day for potential applicants

16 May 2025

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Topic title: Sectoral digital skills academies: Quantum Skills Digital Academy

DIGITAL-2025-SKILLS-08-QUANTUM-ACADEMY-STEP

Information Day for potential applicants

16 May 2025

CNECT C.2 – Paraskevi GANOTI



Objectives

- The **Quantum Skills Digital Academy** will contribute to the objectives **of the European Declaration of Quantum Technologies** in the domain of education, skills and training
- Quantum Skills Digital Academy is to provide specialised quantum technologies training and hands on experience at different quantum education levels
- The academy will also identify gaps in existing academic and training activities in the quantum sector, develop new opportunities, scale up successful examples and create a quantum education ecosystem



Expected outcomes

- Design and deliver at least one educational programme at level 7 or 8
- Design and deliver educational programs and self-standing training modules covering both technical and non-technical profiles
- Collaboration between academia-industry (incl. SMEs)-RTOs-training institutions
- Hands-on training experience offers and organisation of career events in collaboration with industry
- Outreach activities targeting a wide range of ages and educational levels





Type of stakeholders/Consortium requirements

- At least three degree awarding higher education institutions from three different eligible countries
- Two industry partners from eligible countries



 Highly recommended: at least one higher education or RTO from widening countries (as defined in Horizon Europe Work Programme)

Particular attention:

- ✓ Inclusion of industry partners (start-ups and SMEs)
- ✓ Other public or private entities that can be instrumental for the delivery of the actions
- ✓ Collaboration with other stakeholders that provide technical expertise and experimentation and testing facilities.



Other projects to consider

Complement:

- DIGITAL-2021-SKILLS-01
- DIGITAL-2022-TRAINING-02



Collaborate with:

- The Quantum Flagship projects
- <u>European Quantum Excellence Centres (QECs) in applications for science and industry EuroHPC JU</u>



The academy is expected to **coordinate** with:

- European League of Advanced Digital Skills Academies, ELEVATE (CSA, 2nd round of calls 2025)
- Digital Skills and Jobs Platform



Budget: 10M Lump Sum Grants — 50% funding rate

1 Successful proposal





Background

Policy documents:

<u>Digital Decade Policy Programme 2030</u> <u>Union of Skills</u>



Thematic ecosystem: QuantumTechnologies (Quantum Flagship, <u>qt.eu</u> and <u>European Quantum Readiness Center</u>)



- ✓ We are organising together with the Quantum Flagship CSA a dedicated 1-hour info session (Quantum only) for interested stakeholders on June 2nd 2025 at 14.00 CEST
- ✓ Please register!





Thank you for your attention





Giulia Carsaniga, Policy Officer

CNECT A4 – Al Innovation and Policy Coordination, European Al Office

Topic: DIGITAL-2025-SKILLS-08-GENAI-ACADEMY-STEP – AI Skills Academy (GenAI, Part ½)

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Important note:

The AI Skills Academy will be a one-stop-shop for a range of activities supporting or developing educational and training schemes in two main focus areas:

- skills related to the development and deployment of AI and in particular generative AI for key economic sectors (first set of calls)
- 2) skills related to the development and deployment of AI models in the EU AI Factories (second set of calls)

The present call covers only the establishment of the first part of the AI Skills Academy.





Al Skills Academy – main objectives

- 1. Strengthening the pool of AI experts and AI specialists in the EU
- 2. Addressing the AI skills gap in the EU's strategic sectors (see starting list p. 18)

Healthcare and pharmaceutical	Agriculture
Manufacturing	Energy
Mobility (incl. automotive and aerospace)	Telecom
Public sector	Robotics
Environment	Defence and (cyber)security
Cultural and creative industries	Finance

At the same time: Increasing AI skills and employability of underrepresented groups,
 particularly women and targeting Europeans living abroad





AI Skills Academy will contribute to

- ➤ Supporting the objectives of the Al Innovation package (Communication of 24 January 2024), and the Al Continent Action Plan, including the upcoming Apply Al Strategy
- Contributing to the Union of Skills (Communication of 5 March 2025)
- Contributing to the skills targets of the Digital Decade Policy Program
- ➤ Aligned with the Roadmap for Women's Rights launched on 7 March 2025









Pillar 1: Knowledge, education and training

- 1. Complement existing information on the skills needs
- 2. Design educational programs and trainings in (Gen)Al development and deployment
- 3. Implement or pilot programs and trainings + offer scholarships and returnships for women



Pillar 2: Building the ecosystem

- 1. Enable and promoting the establishment of AI fellowship schemes for PhDs abroad
- 2. Leverage the ecosystem to pilot an Al apprenticeship program in EU organisations
- 3. Organise an **outreach campaign** tailored at European AI experts and specialists abroad



Pillar 3: Measuring progress

- 1. Develop a robust methodology to monitor progress in closing the AI skills gaps
- 2. Suggest adjustments to the Academy based on the monitoring results



Scope of the activities

Pillar 1: Knowledge, education and training

- Complement existing information on the skills needs
- Design educational programs and trainings in (Gen)AI development and deployment
- 3. Implement or pilot programs and trainings + offer scholarships and returnships for women



- Consider existing material/analyses
- Classification of Skills, Competences and Occupations (ESCO)
- at least 1x certified degree program in Generative AI
- at least one vocational training scheme
- at least one on-the-job training programme per profile/profession (and, where possible, per sector)



min. 80 women supported

- No strict definition ofcontent
- Different levels but with focus of employability
- Synergies

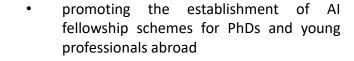


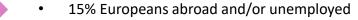


Scope of the activities

Pillar 2: Building the ecosystem

- Enable a network of stakeholders around the academy
- 2. Leverage the ecosystem to pilot an Al apprenticeship program in EU organisations
- Organise an outreach
 campaign tailored at European
 Al experts abroad and high school students





 self-standing website and a dedicated landing page integrated in the Digital Skills and Jobs Platform

- Contact with industry (SMEs, startups)
- Synergies





Scope of the activities

Pillar 3: Measuring progress

- Develop a robust methodology to monitor progress in closing the AI skills gaps
- 2. Suggest adjustments to the Academy based on the monitoring results

Considering existing frameworks



 a sustainability plan: how the impact of the project beyond the period of EU funding can be guaranteed





Expected outcomes / "must haves"



Higher education

min. 1x certified degree program in Generative Al



Technical education

min. 1x vocational training scheme



On-the-job trainings

min. 1x on-the-job training programe per profile/sector

pilot for an Al apprenticeship



Al fellowships, scholarships and returnships

min. 80 women supported

4

15% Europeans abroad and/or unemployed





Targeted stakeholders (min.)



Two degree-awarding higher education institutions



Two companies in AI or education (particularly SMEs and startups, key sectors to be considered)



One research organisation, competence or excellence centres in AI



One VET or Member State entities (e.g., Ministry of Education, regional department...)



Some take-aways:

- Offering excellence in the educational and training offer
- Successfully outreaching and amplifying with multipliers
- Leveraging synergies with the wider ecosystem
- Considering the impact in the short- but also long-term
- Connecting with the market/industry
- Fostering inclusiveness and diversity

Look at the criteria of relevance, implementation and impact as well as at the outcomes and deliverables



Contact points:

Susana Pérez Blázquez, CNECT A1 – <u>susana.perez-blazquez@ec.europa.eu</u> Giulia Carsaniga, CNECT A4 – <u>giulia.carsaniga@ec.europa.eu</u>

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Virtual Worlds Skills Academy

DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP

Information Day for potential applicants

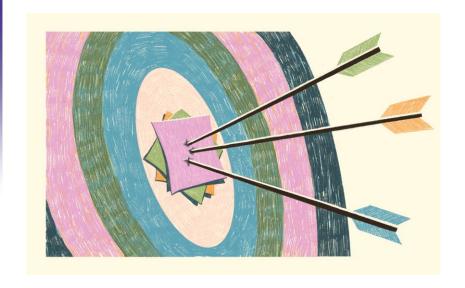
16th of May 2025

CNECT G.2 -Andreea Popescu-El Adraoui



DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy

AIMS



- ➤ Ensure coherence: existing relevant academic & training offers = foundations to develop new programmes & curricula <-> alongside current virtual worlds (VW) initiatives & actions involving industry
- ➤ Introduce a reference model: a competence and qualification framework (CQF) for education and training in VW
- ➤ Harmonise teaching: a catalogue of education and training curricula and programmes for the VW domain of expertise
- ➤ Catalyse efforts: an ecosystem of EU stakeholders involved in teaching disciplines related to VW technologies



DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy

Pillar 1

Knowledge, education & training

- VW 3 key building blocks: innovative technologies, creative subjects & SSH
- CQF
- Catalogue of education
 & training curricula and
 programmes for VW
- Target groups

Pillar 2

Building the ecosystem

- Synergies with EUwide ongoing initiatives or schemes
- Constant collaboration with ELEVATE
- Attract talent (+women)
- Sustainability plan
- Ecosystem stakeholders

Pillar 3

Measuring progress

- Monitor labour market
- Monitor the progress achieved in closing the VW skills gap





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DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy

Catalogue of education & training curricula & programmes for VW Competence and qualification framework for VW (CQF)

Innovative technologies

(e.g. .g. XR, blockchain, AI, edge computing, HPC, digital twins)

Creative subjects

(e.g. audiovisual, performing arts, animation, architecture, storytelling, fashion, game design)

Social sciences and humanities

(e.g. law, ethics, geography, anthropology).







VW key building blocks

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Higher education students & young graduates (1)

Upper secondary and/or VET (3)



Academic staff (2)

Upper secondary and/or VET teaching staff (4)



Professionals in different sectors and institution types (5)



Citizens (6)





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DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy



Ecosystem of EU stakeholders around virtual worlds skills

- higher education institutions,
- upper secondary schools, VET institutions,
- research organisations, innovation centres,
- industry partners,
- public institutions at EU and Member State or regional level (e.g. ministries, agencies),
- NGOs, associations, (e.g. for consumers),
- · education service providers.

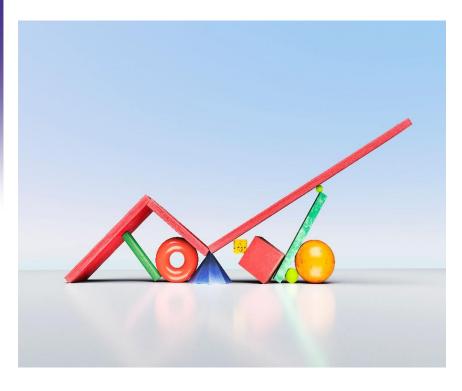




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DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy

Outcomes



- The CFQ to become a **reference** for teaching VW skills
- A workforce mastering VW skills & able to boost Europe's competitiveness and innovation capacity
- A better balance between the demand and offer of VW skills.

DIGITAL EUROPE PROGRAMME DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP

DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy



GENERAL INFORMATION

- Estimated budget: 10 mil EUR
- 1 funded project
- Type of action & funding rate: Lump Sum grant 50%
- Consortium composition:
 - 3 higher education institutions from 3 different eligible countries,
 - min. 2 industry partners with HQ in 2 diff. eligible countries
 - min 1 research organisation/excellence centre
 - Involvement of SMEs & Start-ups encouraged
 - Coop. w/ VET providers (if VET in the project) encouraged

Deadline for submission: 2 September 2025

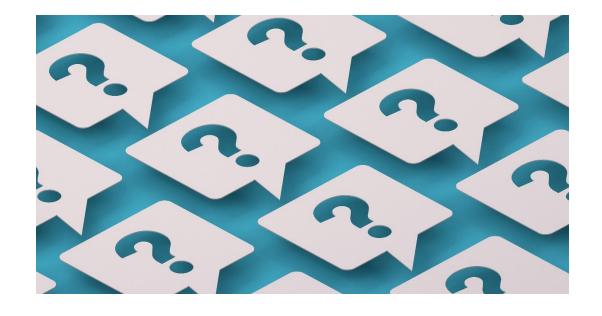




DIGITAL EUROPE PROGRAMME

DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy

THANK YOU for your attention!







REA Central Validation Service

Legal Validation & Financial Capacity Assessment

Mariadomenica CUGNIDORO – REA D.4 **Florin PUIU** – REA D.4

Presentation Outline

REA Central Validation
Service

Registration of Participants

Legal validation and LEAR

Communication

Financial capacity assessment

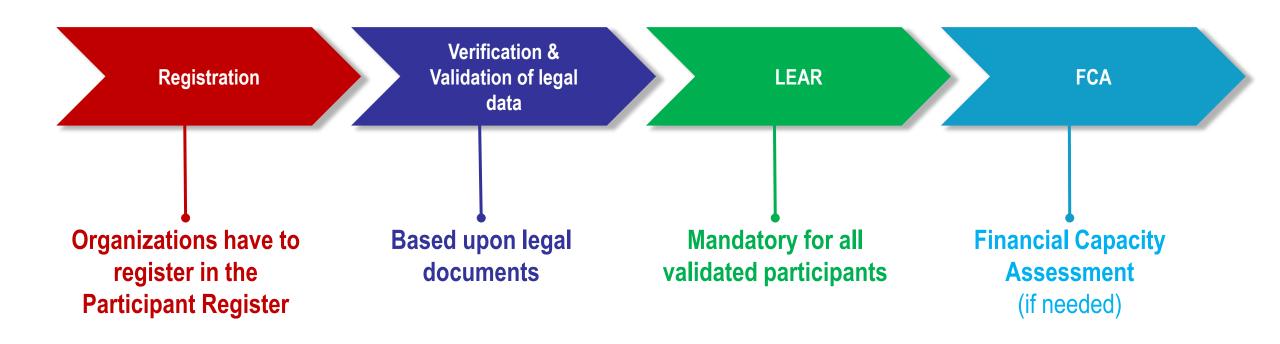


REA Central Validation Service (REA CVS)

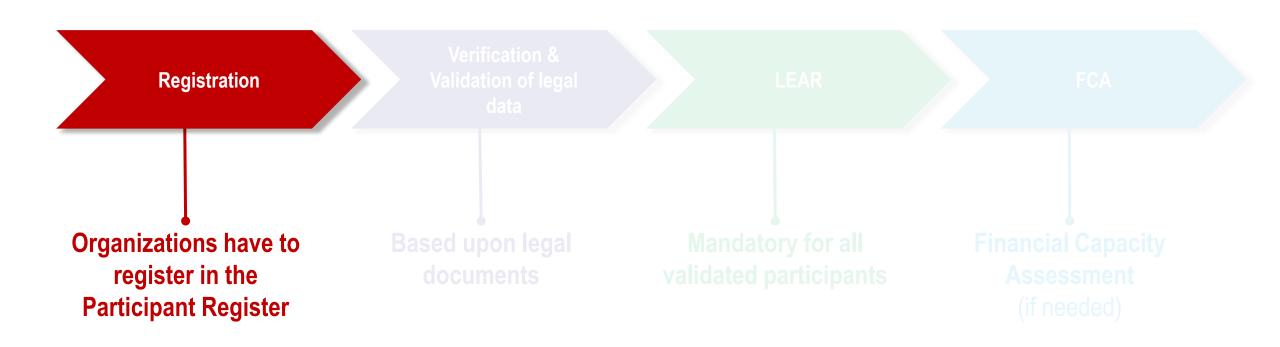
- Verifies legal existence and legal statuses of entities
- Validates the appointment of Legal Entity Appointed Representatives (LEARs)
- Validates legal changes of validated entities
- Assesses universal takeovers (UTROs) of validated entities
- Encoding Bank Account requests
- Prepares the Financial Capacity Assessment
- Performs ownership control assessments for specific programmes
- Performs ex-post status verifications (e.g. **SME & MID cap status checks**)



Validation Process Overview

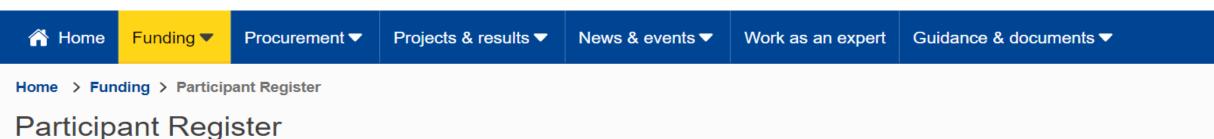


Validation Process Overview



Registration of an organisation (at proposal stage)





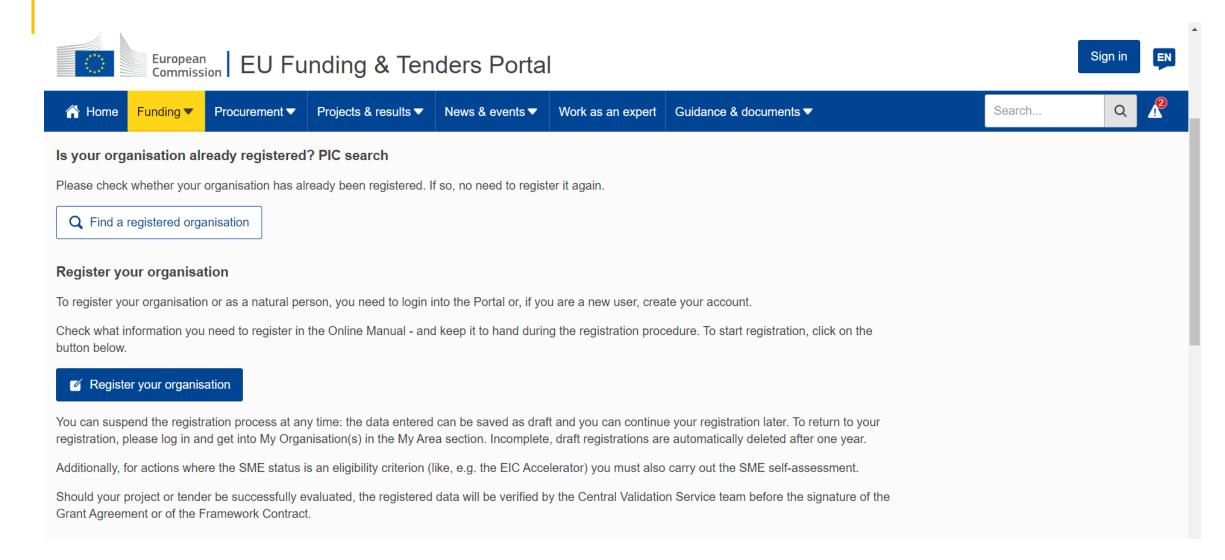
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The participant register is now multilingual! Select your preferred language from the top right corner of the Portal.

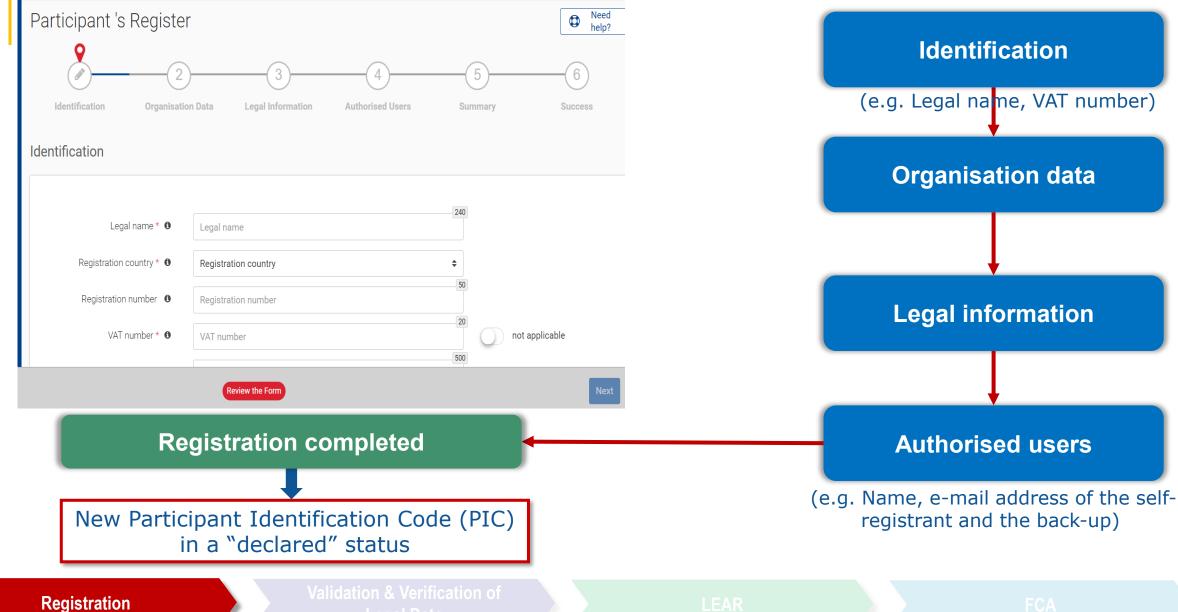
If you want to participate in a call for proposals or in a call for tenders with eSubmission, your organisation needs to be registered and have a 9-digit Participant Identification Code (PIC). Please quote your PIC in all correspondence with the Commission.

The register contains all participants of EU programmes.

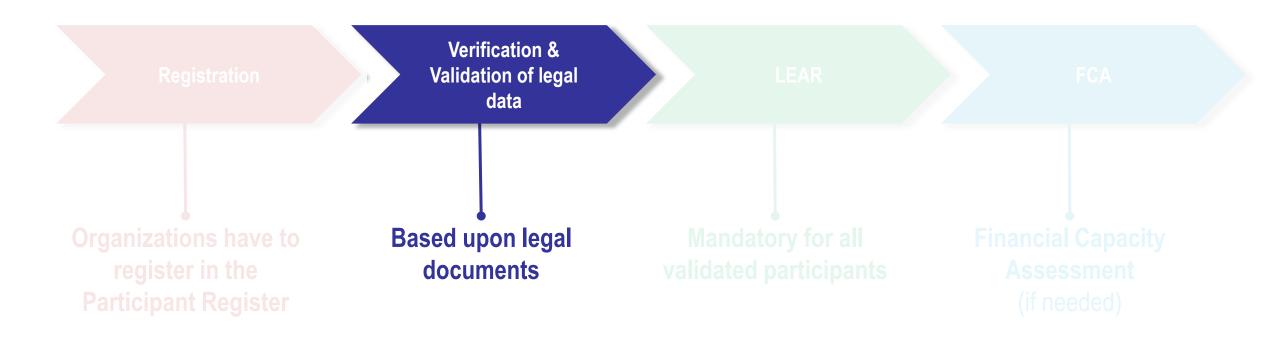
Registration of an organisation (at proposal stage)



How to register in the Participant Register



Validation Process Overview



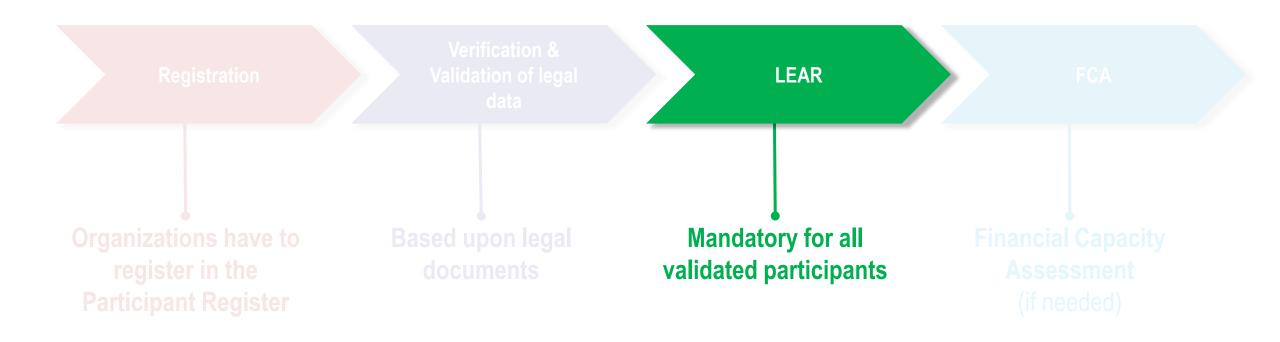
Legal validation

- Registration data is verified by the REA Central Validation Service before the signature of the first Grant Agreement or Contract
- The legal validation of a participant in the Single Electronic Data Interchange Area (SEDIA) is done once
- It is *reused* for future participations in EU grant, procurement actions and contribution agreements

Legal validation documents

- ✓ Registration extract (< 1 year) for private law bodies
 </p>
- ✓ VAT extract (< 1 year)</p>
 - ✓ If not registered for VAT proof of VAT exemption
- ✓ Law/decree/decision for public law bodies
- ✓ Treaty for international organisations
- ✓ Statutes for non-profit organisations

Validation Process Overview



LEAR roles and duties

The Legal Entity Appointed Representative (LEAR):

- Notifies the EU of changes in legal data/status
- Submits legal and financial documents if required
- Manages access rights of persons in the organisation (but not at the project level)
- Nominates 'Account Administrators' and individuals authorised to sign:
 - ✓ Contracts/grant agreements and their amendments (Legal signatories, i.e.
 LSIGN)

LEAR

✓ Financial statements (Financial signatories, i.e. **FSIGN**)

LEAR appointment documents

- 1. LEAR appointment letter (duly signed by both the legal representative and the LEAR)
- 2. Official proof of identity (ID-card/passport with photo and signature) of the legal representative and the LEAR
- 3. Proof of empowerment of the legal representative

Scanned version of these documents shall be uploaded in the Participant Register. **Original of 1** must be kept in the entity's premises.

LEAR

Communication

(e.g. request to submit legal documents or to appoint a LEAR)

All communication is exclusively managed through the Participant Register

European Commission <EC-NO-REPLY-GRANT-MANAGEMENT@nomail.ec.europa.eu>

to me 🕶

Europa / Funding & Tenders Portal notification

Dear User,

You have been granted the role of **Self Registrant** for the organisation arquicios.

In order to access your organisation data on the Funding & Tenders Portal/Supplier portal, you need to log in on the F&T Portal/Supplier Portal. If you did not have an EU Login yet, it was launched automatically for a separate e-mail with a hyperlink to finalise your account.

For more information on the Funding & Tenders Portal roles, please refer to the <u>Online Manual</u> if you participate in the <u>programmes managed on the Funding & Tenders Portal</u>.

For more information on the roles for e-Procurement, please refer to the e-Procurement wiki page, if you participate in a tender call.

With kind regards,

EU Single Electronic Data Interchange Area - F&T Portal team

This email has been auto-generated. Please do not reply to this account. Your email will not be read. For any inquiries please contact the Grants Procurement Systems Support +32 (2) 29 71063 or EC-FUNDING-TENDER-SERVICE-DESK@ec.europa.eu.

Messages are notified via e-mail to the contact person (i.e. self-registrant or the appointed LEAR)



Access lost to a <u>declared</u> or <u>valid</u> PIC

Declared PIC

 In case the self-registrant left the organisation, and no one has access to a declared PIC – a new PIC needs to be created, and REA CVS informed

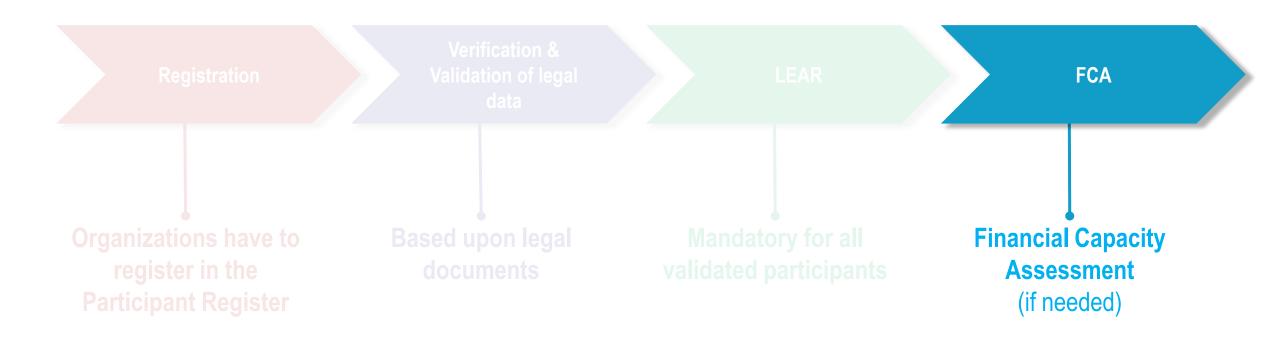
Valid PIC

 If the LEAR is not available anymore, and there are no Account Administrators, a new LEAR needs to be appointed – LEAR recovery procedure

https://ec.europa.eu/research/participants/urf/lear-recovery/request/



Validation Process Overview



Financial Capacity Assessment (FCA)

Legal basis







Financial Regulation (2024 / 2059) (articles 199 and 201)

Rules on Legal Entity Validation, LEAR Appointment and Financial Capacity Assessment for EU Grants and Tenders.

Call for Proposals

("7. Financial & operational capacity and exclusion")

Financial Capacity Assessment (FCA)

When is the FCA needed?

✓ all beneficiaries, except for:

public bodies (including local, regional or national authorities)

individual grant requests of less than 60,000 EUR

✓ may be requested for other beneficiaries/ affiliated entities

(via Participant Register)

✓ Balance sheet

Balance Sheet

- ASSETS
- LIABILITIES
- EQUITY

(via Participant Register)

✓ Balance sheet

✓ Profit and loss account

Balance Sheet

Profit & Loss account

- REVENUES
- EXPENSES
- Net result

(via Participant Register)

- √ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)

Balance Sheet

Profit & Loss account

Explanatory notes

Annexes

to the FS

Details on accounts

Breakdown on items

Additional explanations

(via Participant Register)

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- √ Financial audit report

if the requested EU-contribution exceeds EUR 750.000 (art. 196 FR)

Financial Audit report

Opinion

- Unqualified
- Qualified
- Adverse
- Disclaimer

Profit & Loss account Explanatory notes Annexes

to the FS

Validation & Verification of Legal Data

(via Participant Register)

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- ✓ Financial audit report

...or <u>Self Declaration</u> on the accounts

if the requested EU-contribution exceeds EUR 750.000 (art. 196 FR)

Financial Audit report

Opinion

- Unqualified
- Qualified
- Adverse
- Disclaimer

Self Declaration on the accounts

I, the undersigned declare that the accounts are:

- VALID
- no audit required

Signed

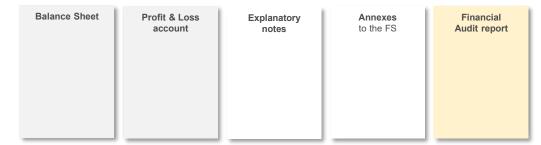
Balance Sheet Profit & Loss account

Explanatory notes

Annexes

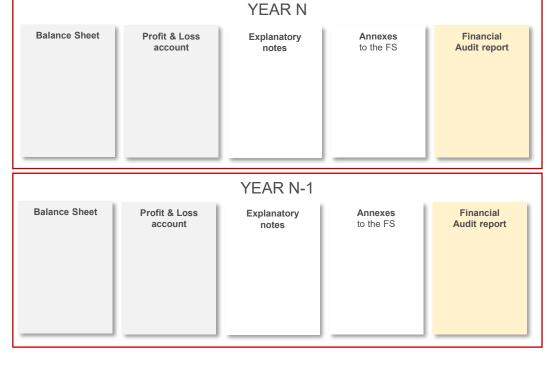
to the FS

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- √ Financial audit report



LEAR

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- √ Financial audit report



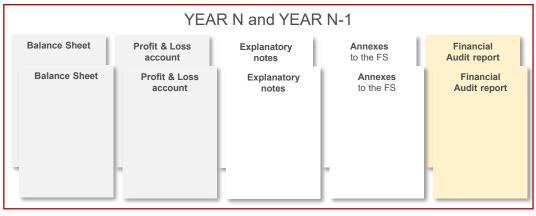
For the 2 most recent closed and approved financial years

- official language (for EU languages)
- unofficial translation (for non-EU languages)
- dated
- signed

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- ✓ Financial audit report

Newly established entities

✓ Business plan



For the 2 most recent closed and approved financial years

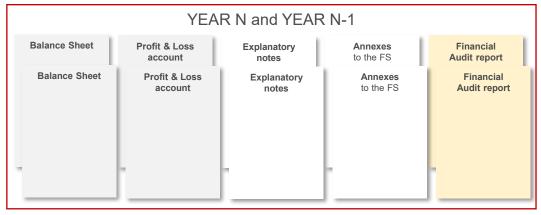
- official language (for EU languages)
- unofficial translation (for non-EU languages)
- dated
- signed

Business plan

Forecasts on:

- Sales
- Expenses
- Investments
- Financing sources
-

- ✓ Balance sheet
- ✓ Profit and loss account
- ✓ Explanatory notes and/or annexes (if available)
- √ Financial audit report



For the 2 most recent closed and approved financial years

- official language (for EU languages
- unofficial translation (for non-EU languages)
- dated
- signed

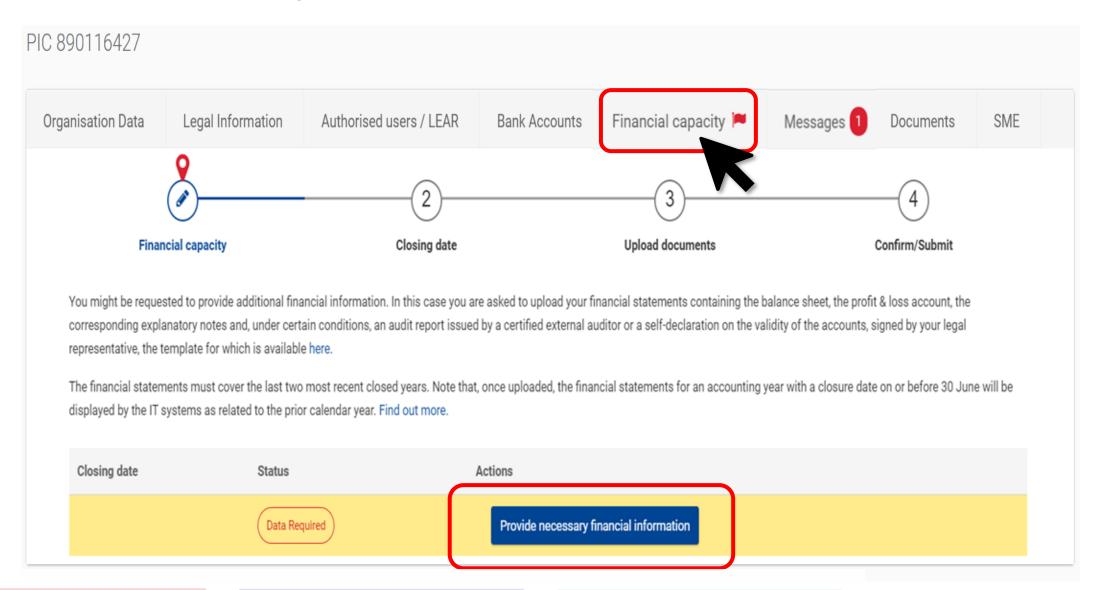
Newly established entities

✓ Business plan

Once completed, the assessment is valid for 18 months from the closing date

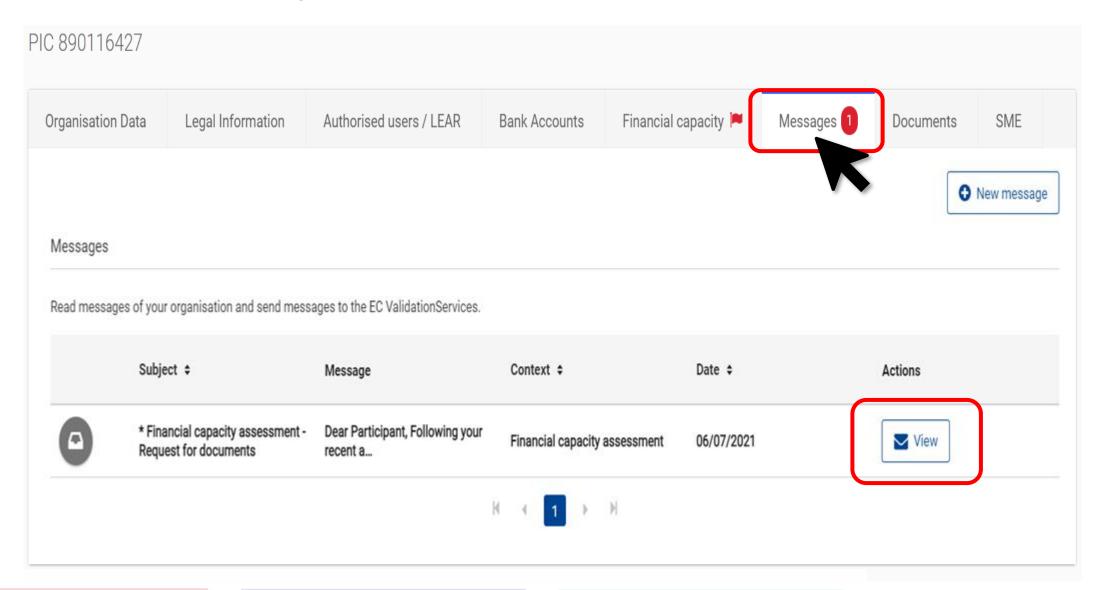
Financial Capacity Assessment:

Requests in Participant Register



Financial Capacity Assessment:

Requests in Participant Register



Guidance documents



Rules on Legal validation, LEAR appointment and financial capacity assessment https://ec.europa.eu/info/funding-tenders/opportunities/docs/2021-2027/common/guidance/rules-lev-lear-fca_en.pdf



How to register in the Participant Register

https://webgate.ec.europa.eu/funding-tenders-opportunities/display/OM/Online+Manual



Online Manual, IT How to, RES Helpdesk, specific FAQs on the Tenders Portal https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/support



Legal notice on the Funding and Tenders Portal

https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/legalnotice



Questions, please...





Call 8: Advanced Digital Skills Sectoral digital skills academies

Information Day for potential applicants

16th of May 2025



Digital Call 8 - Topics

Call	DIGITAL-2025-SKILLS-08 - Sectoral digital skills academies	Type of Action	Funding Rate	Available budget
Topic	DIGITAL-2025-SKILLS-08-QUANTUM-ACADEMY-STEP Quantum Skills Digital Academy	DIGITAL-LS DIGITAL Lump Sum Grants	50%	10 000 000 EUR
Topic	DIGITAL-2025-SKILLS-08-GENAI-ACADEMY-STEP Digital Skills Academy in GenAI (AI Skills Academy, part 1/2)	DIGITAL-LS DIGITAL Lump Sum Grants	50%	7 000 000 EUR
Topic	DIGITAL-2025-SKILLS-08-VIRTUAL-WORLDS-ACADEMY-STEP Virtual Worlds Skills Academy	DIGITAL-LS DIGITAL Lump Sum Grants	50%	10 000 000 EUR

Link to the Call page on the Funding and Tenders Portal: <u>Sectoral digital skills academies</u>



Digital Call 8 – Timeline

Phases	Dates
Call opening	15 April 2025
Deadline for submission	2 September 2025 17:00 CEST (Brussels)
Evaluation	September – November 2025
Information on evaluation results	November 2025
Grant Agreement Signature	February 2026



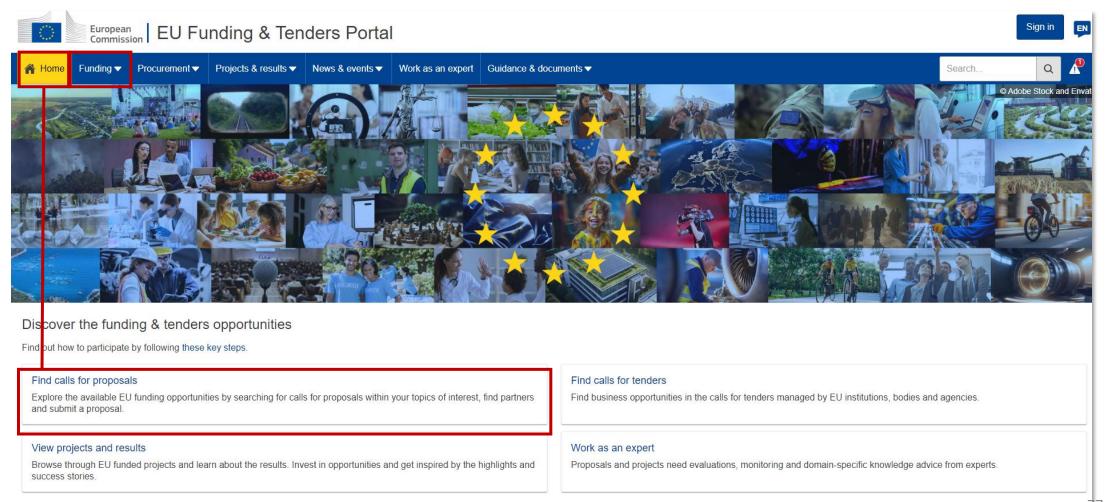
Submitting a proposal via the Funding & Tenders Portal

Maria SAARELA HaDEA B2



Where to find the Call document

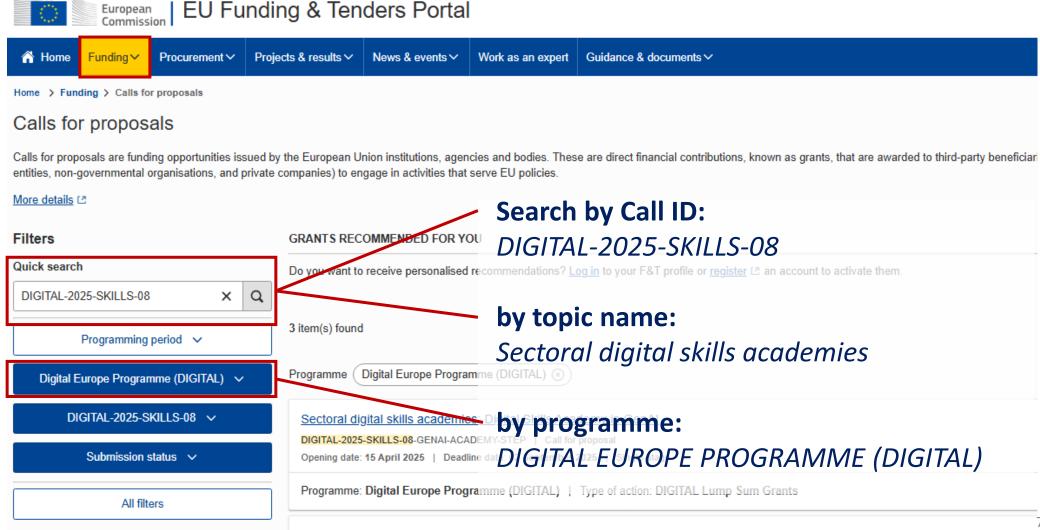
Funding and Tenders Portal





European

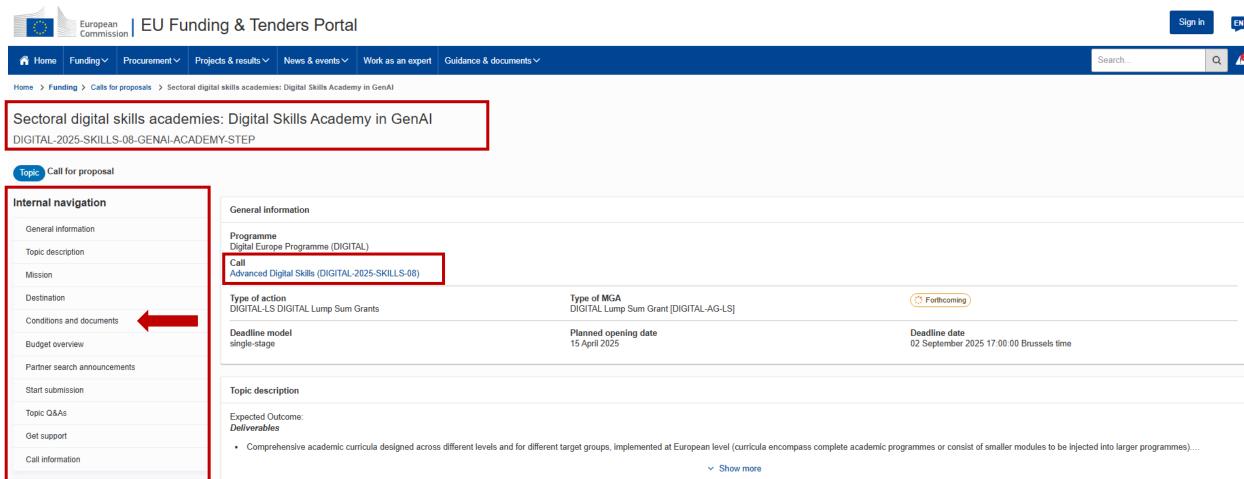
Where to find the Call document





Where to find the Call document

Call page: <u>EU Funding & Tenders Portal (europa.eu)</u>



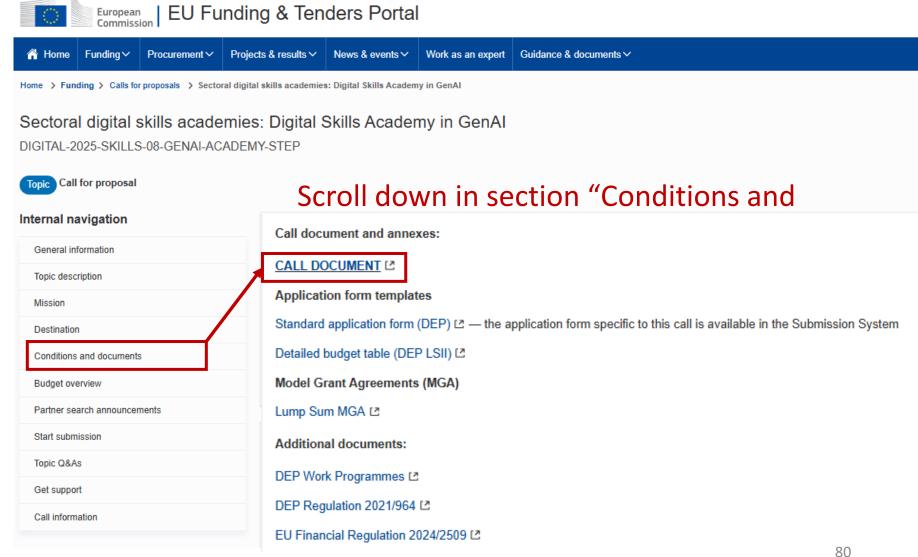


Where to find the Call document











Outline of the Call document

CALL FOR PROPOSALS

TABLE OF CONTENTS

o. Introduction	
1. Background	į
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CALL DOCUMENT

Section 2 – Topic specific:

- Objectives (see also <u>DEP Work Programme</u>)
- Scope
- Outcomes and deliverables
- KPIs to measure outcomes and deliverables
- Targeted stakeholders
- Type of action and funding rate
- Specific topic conditions

Section 3-10 → Relevant for all three Topics
Budget, timetable, Admissibility & Eligibility
criteria, Consortium composition, Award
criteria...

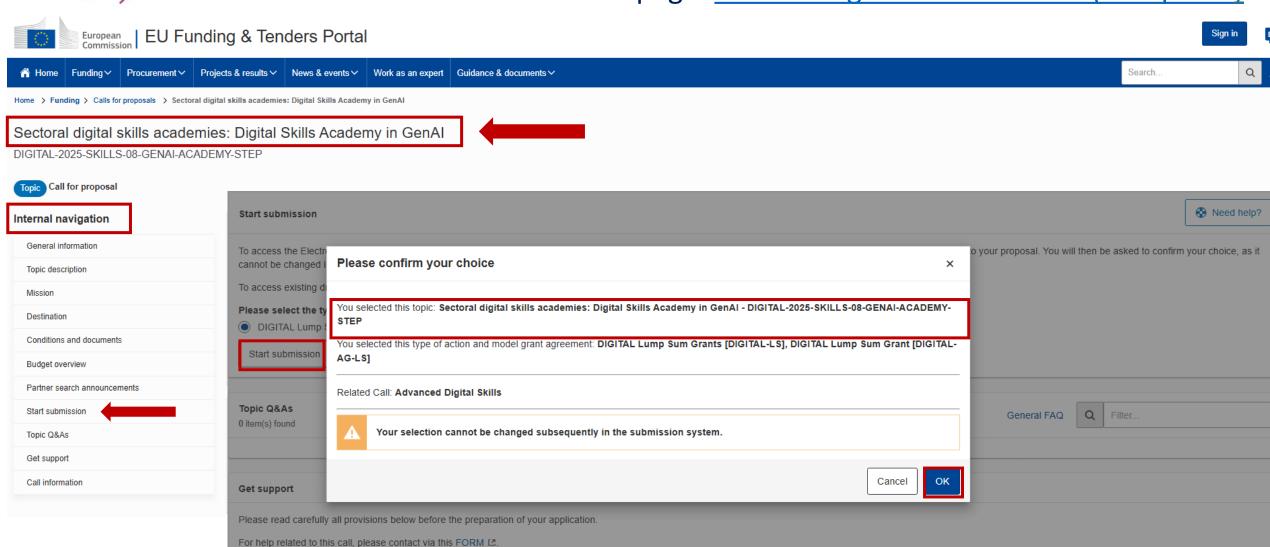


How to submit a successful proposal



Topic page - Start a Submission

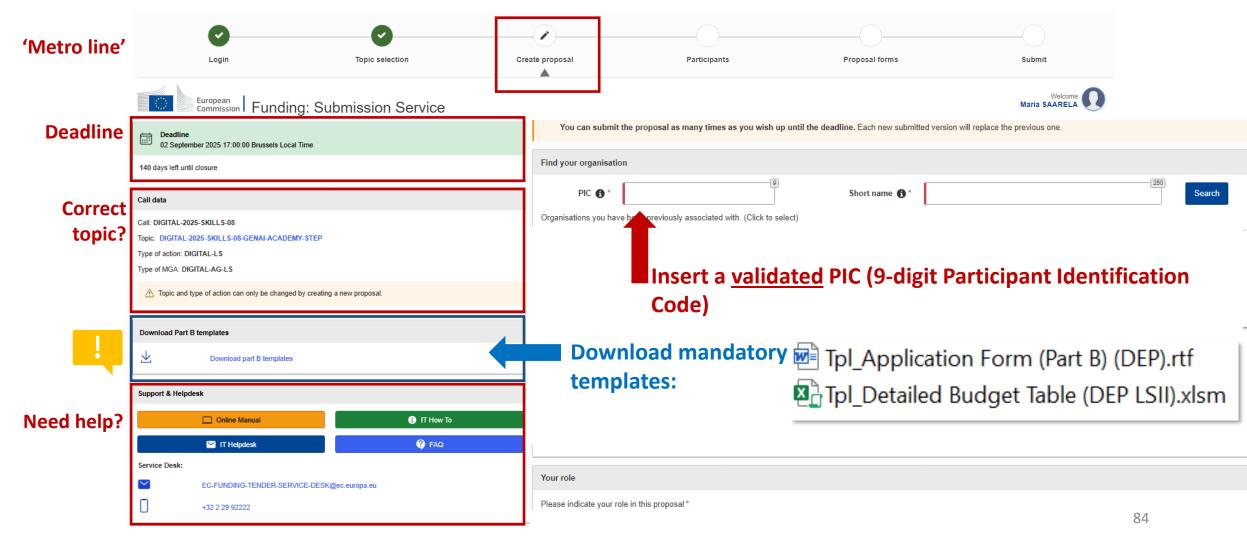
Call page: <u>EU Funding & Tenders Portal (europa.eu)</u>





Submission Service – Create a proposal

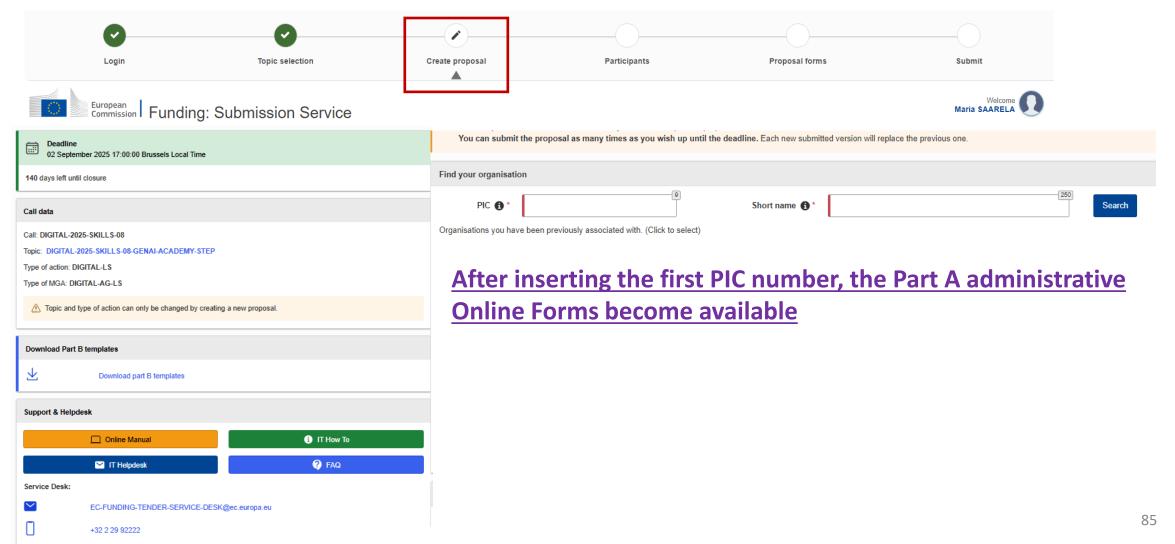
Submission Service:





Submission service – Create a proposal

Submission Service:





Part A & Part B



Part A of the proposal

Fill in all **Part A forms** directly in the **Submission System**

Part A – administrative forms			
Section 1 – General information	Call, Topic, Type of Action, Type of Model Grant Agreement, Proposal number, acronym, title, duration, Keywords, Declarations		
Section 2 – Participants	Information on the applicants and consortium partners		
Section 3 – Budget	Total funding (not total budget) per partner, as calculated in the Detailed Budget table		
Section 4 – Other Questions Security issues table - must be completed			

		Page
○ Yes	No	
○ Yes	No	
		Page
○ Yes	No	
		Page
○ Yes	No	
○ Yes	⊙ No	
	○ Yes ○ Yes	Yes



Part B of the proposal

Use Part B template and upload it as a pdf to the Submission System

Part B – technical description			
Section 1 – Relevance In line with Award Criteria 1	 1.1 Objectives and activities 1.2 Contribution to long-term policy objectives, policies and strategies — Synergies 1.3 Digital technology supply chain - not applicable in this call 1.4 Financial obstacles - not applicable in this call 		
Section 2 – Implementation In line with Award Criteria 2	2.1 Maturity2.2 Implementation plan and efficient use of resources2.3 Capacity to carry out the proposed work		
Section 3 – Impact In line with Award Criteria 3	3.1 Expected outcomes and deliverables – dissemination and communication 3.2 Competitiveness and benefits for society 3.3 Environmental sustainability and contribution to European Green Deal goals - not applicable in this call		

Part B Page limit: 70 pages. Annexes do not count towards the page limit.



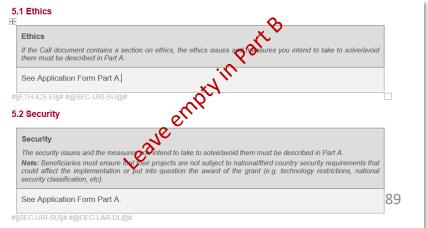
Part B of the proposal

Use Part B template and upload it as a pdf to the Submission System

Part B – technical description			
Section 4 – WORK PLAN	Work plan, Work Packages, Staff effort, Subcontracting, Purchases and equipment, Other cost categories, Timing (Gantt)		
Section 5 - OTHER	Ethics, Security – leave Ethics and Security empty in Part B; fill in the Security table in Part A.		
Section 6 - DECLARATIONS	Information concerning other EU grants – must be completed Financial support to third parties – eligible in this call		
ANNEXES	List of previous projects (annex 4 to Part B) – mandatory		



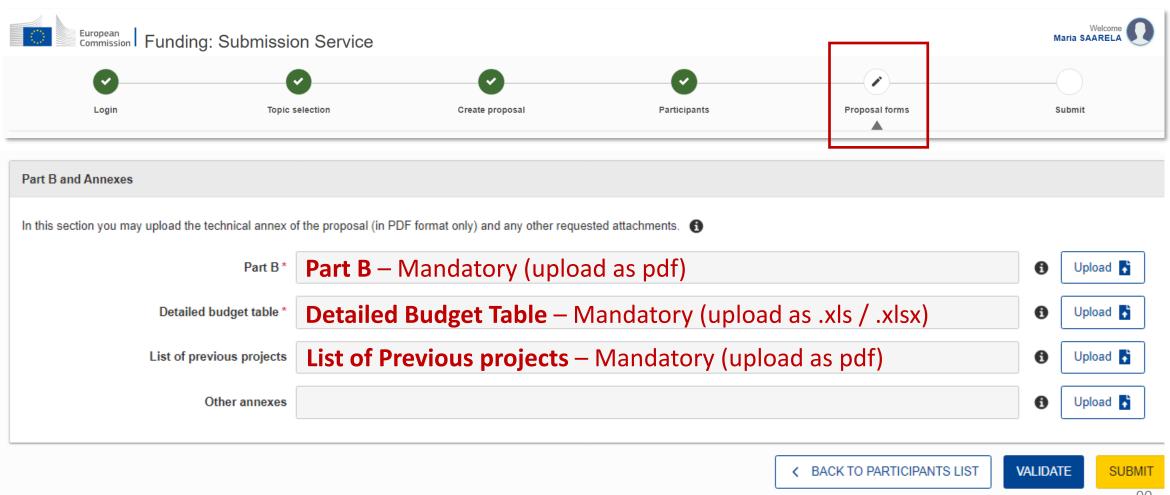
Part B Page limit: **70 pages**Annexes do not count towards the page limit.





Submission service - Part B and Annexes

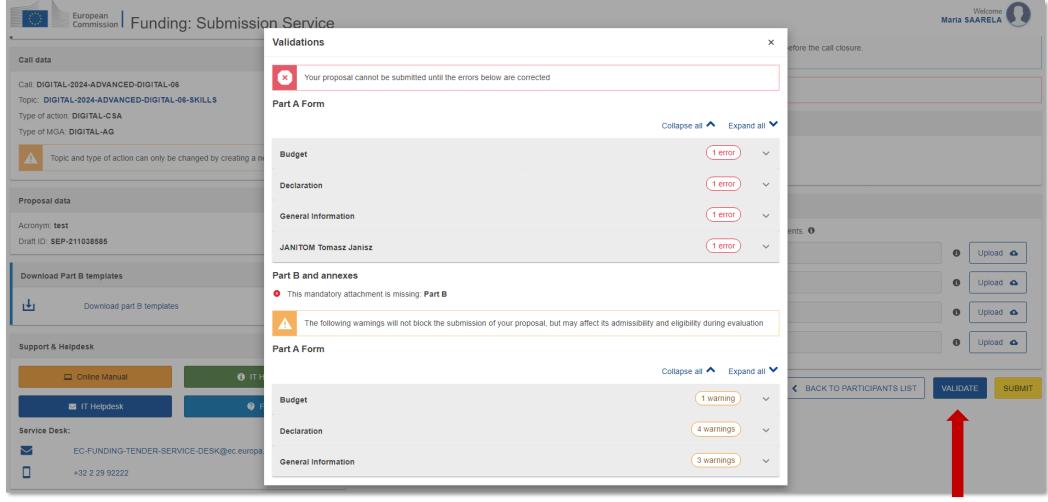
Part B and Annexes





Submission service – Validate

Validating and Warnings:





Award criteria



Award criteria



Award criteria and sub-criteria are in line with the Part B section titles and content. See Call document - Section 9 – *Award Criteria*, for detailed information.

1. RELEVANCE	2. IMPLEMENTATION	3. IMPACT
objectives, relevant policies and strategies, and synergies with activities at European and national level 1.3 Extent to which the project would reinforce and secure the digital	2.1 Maturity of the project2.2 Soundness of the implementation plan and efficient use of resources2.3 Capacity of the applicants, and when applicable the consortium as a whole, to carry out the proposed work	 3.1 Extent to which the project will achieve the expected outcomes and deliverables referred to in the call for proposals and, where relevant, the plans to disseminate and communicate project achievements 3.2 Extent to which the project will strengthen competitiveness and bring important benefits for society
technology supply chain in the EU* 1.4 Extent to which the project can overcome financial obstacles such as the lack of market finance*		3.3 Extent to which the project addresses environmental sustainability and the European Green Deal goals, in terms of direct effects and/or in awareness of environmental effects*



Sub-criteria 1.3, 1.4 and 3.3 are **NOT APPLICABLE** in this Call. For further details on award criteria, refer to the Call document - Section 2 - *Specific topic conditions*



Award criteria and thresholds

Award criteria	Minimum pass score per criterion	Minimum pass score per proposal	Maximum score per criterion	Maximum score per proposal
Relevance	3		5	
Implementation	3	10	5	15
Impact	3		5	

For a proposal to be considered for funding, it **MUST**:

Obtain at least score 3 in all three criteria AND Obtain an overall score of or above 10

- Proposals below individual or overall score → rejected.
- Proposals above individual and overall thresholds and within the limits of the available call budget → can be funded.
- For further details, please refer to the Call Document Section 9 <u>Award Criteria</u>

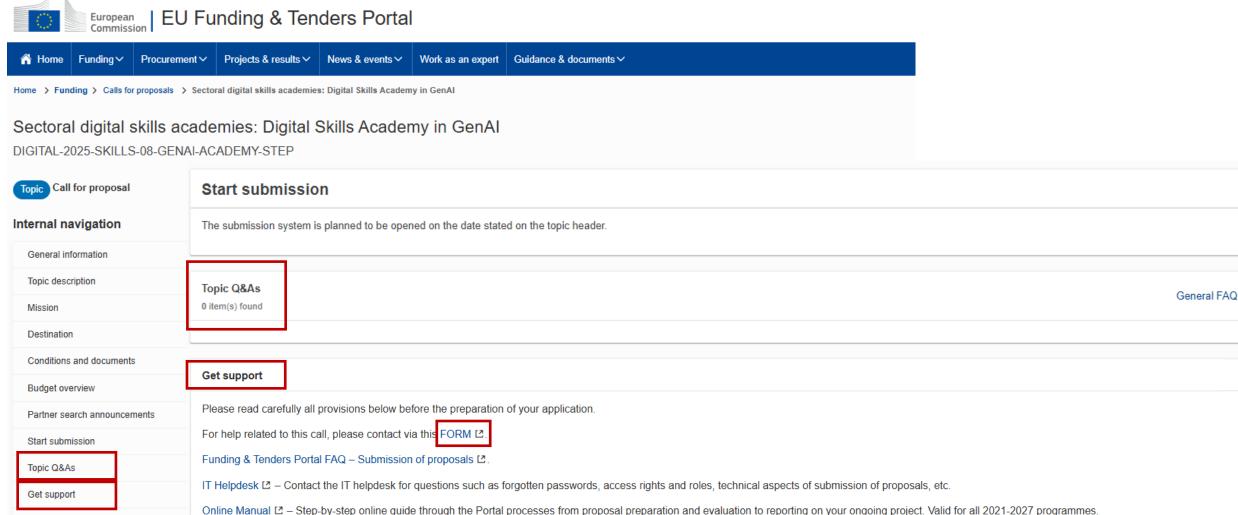


Topic specific Questions and Answers Submitting questions Guidance & Manuals



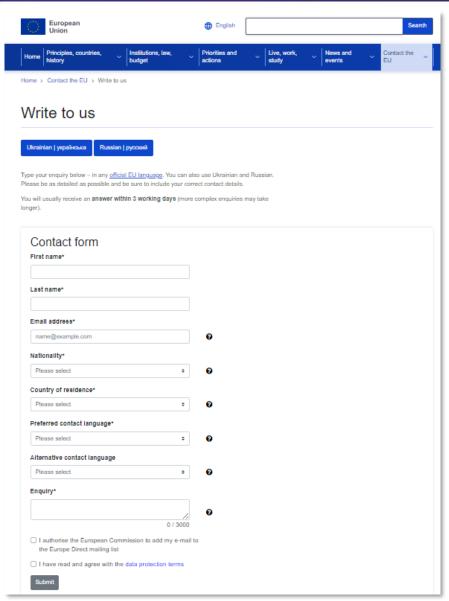
Call information

Topic related Question & Answers, Get support





Get support – How to submit a question





Guidance and Manuals

Guidance & documents



Discover the funding & tenders opportunities

Find out how to participate by following these key steps.

Find calls for proposals

Explore the available EU funding opportunities by searching for calls for proposals within your topics of interest, find partners and submit a proposal.

View projects and results

Browse through EU funded projects and learn about the results. Invest in opportunities and get inspired by the highlights and success stories.

Find calls for tenders

Find business opportunities in the calls for tenders managed by EU institutions, bodies and agencies.

Work as an expert

Proposals and projects need evaluations, monitoring and domain-specific knowledge advice from experts.

☑ Report fraud



Guidance and Manuals



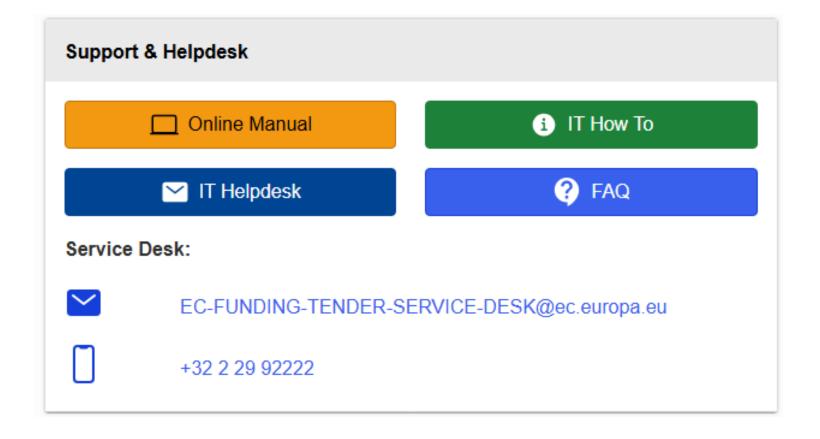
Submit a proposal

Description of the process

i IT How To

Create a proposal
Submit a proposal
Detailed instructions with

Detailed instructions with screenshots





Final tips for applicants



- Admissibility requirements:
 - Application form is readable before uploading Part B, check that it has been correctly converted to PDF and that there are no missing parts or missing tables.
 - Always use the standard template Part B, and Detailed Budget Table downloaded from the Submission System (not an old copy or own format).
 - List of previous projects mandatory Annex (see template in Part B)
- Eligibility requirement:
 - Consortium composition compliance is a must Read carefully Section 6 of the call document and the section *Targeted Stakeholders* for each topic.



Final tips for applicants



- Security issues tables in Part A:
 - Security: Applicable (fill in the Security table in Part A)
 - Mark with great attention the relevant Security issues when applicable
 - When marking any security issues, include the corresponding proposal Part
 B page in the Security table

Award Criteria:

- Take into account the award criteria as detailed in the Call document and follow that logic in your application to provide all necessary information.
 - Call document Section 2 Scope
 - Call document Section 9 Award criteria



Final tips for applicants



- Part B page Limit:
 - 70 pages. Any additional pages will not be taken into account.
- Deadline:
 - **Do not submit your proposal on the last day** to avoid last minute or technical problems! Resubmission before the deadline is possible.
- Overlaps/double funding risk:
 - The system detects similarities between proposals. This has serious legal implications.
 - Reply relevant questions in Part A carefully.
- Updates to the Call/Topics and Q&As:
 - Please regularly check possible updates to the call or topics and new Topic specific Q&As.



Thanks for your attention

For any questions after today's session please submit them through the form in the F&T Portal

Write to us







Call 8: Advanced Digital Skills

Info Day for potential applicants

#DigitalEuropeProgramme



Lump Sum

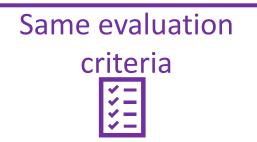
Information Day for potential applicants

16th of May 2025



Basic principles of Lump Sum

Lump sum evaluation and grant agreement follow the same standard approach as for actual cost-based grants:



Same pre-financing and payment



Same reporting periods and technical reporting

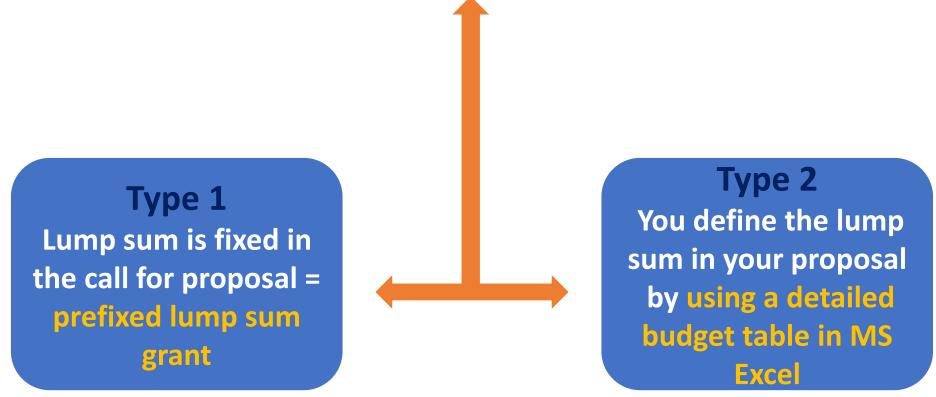
Lump Sum grants focus on completion of Work Packages

One lump sum share is fixed in the Grant Agreement for each Work Package:

- Work package completed → payment
 - Payments depend on completion of activities, not on successful outcomes
 - Work packages can be modified through amendments
- The performance of lump sum grant is not judged more strictly than the one of other types of grants



Two Lump Sum options under EU Direct Funding



The type of lump sum for this call is Type 2 and not the prefixed lump sum



Writing a Lump Sum proposal

- Use the standard Digital Europe Programme proposal templates available in the Funding & Tenders Portal's online Submission System (ZIP file)
 - Part B (Word template): describe in detail the activities covered by each Work Package
 - Detailed Budget Table (Excel template): define and justify the lump sum
- Provide a detailed breakdown of cost estimations by beneficiary and by Work Package
- Use the cost estimations to **automatically generate a breakdown of lump sum** shares per Work Package and per Participant (i.e., beneficiaries and affiliated entities)



The 'Detailed Budget Table' is COMPULSORY and NOT TO BE FORGOTTEN!



Project design – Work Packages

Work packages distribution:



As many as needed but no more than what is manageable.

A Work Package (WP) is a major sub-division of the work plan of your project

- A single activity is not a WP
- A single task is not a WP
- A % of progress is not a WP (e.g. 50 % of the tests)
- A lapse of time is generally not a WP (e.g. activities of year 1)

Work Packages with a long duration may be split along the reporting periods (e.g. Management; Dissemination and Exploitation). In this way, the relevant activities (work packages) can be paid at the end of each reporting period.



Detailed Budget Table: before getting started



GENERAL INSTRUCTIONS

Digital Europe Programme

Detailed lump sum budget

Generate the Excel file in m format

Instructions

Go to Beneficiaries and Affiliated Entities

! Double click buttons !

Go to Vork packages

This workbook enables you to present the detailed estimation of costs of your lump sum project and to calculate the lump sum breapplicant and per work package. It must be uploaded as an additional document at the "Proposal forms" step of proposal submission mandatory. If you do not upload the Excel workbook, the proposal submission will be blocked. Only this templates downloaded from a for the call should be used for detailing the lumpsum budget.

We recommend using Excel 2013 (Windows) / Excel 2016 (Mac OS) or more recent.

The only currency used in this workbook is EURO (I).

You must complete the following sheets: "BEN list? = "WP list? = "BEN\text{is}" (one sheet for each beneficiary with x being the beneficiary not "Depreciation costs? (if any). The appropriate number of individual beneficiary sheets ("BEN\text{is}") will be generated automatically with date. "BEN list? and "WP list? sheets. Please click on "apply changes" every time you add a new beneficiary or work package.

The information in this workbook must correspond to the main proposal. For example, the list of beneficiaries and the list of work pay must be the same. Likewise, the tables in section 3.1 of Part B of the proposal must be in line with this workbook (e.g., table 3.1h 'purd costs', and table 3.1i 'internally invoiced goods and services').

In the "BEN list", you can add as many beneficiaries (BEN) and as many affiliated entities (AE) as you need. To add beneficiaries, click "Add BEN" button. To add an affiliated entity, click on the "Add AE" button next to the beneficiary concerned.

For each beneficiary and each affiliated entity, you must select the country and the appropriate funding rate in the drop-down menus. rates are used in the automatic calculation of the lump sum breakdown. The funding rate is indicated in the work programme and call

Once you have completed the 'BEN list' sheet, click the "Apply changes" button to generate the corresponding sheets in the Excel v.

To delete a beneficiary from the "BEN list", click the "Clear BEN" button next to it. Likewise, to delete an affiliated entity, click the "Cl button next to it. The first beneficiary BENI cannot be deleted, but its details can be modified. Click "Apply changes" to delete the corsheet from the workbook. Deleted beneficiary sheets then appear as a backup and are excluded from the calculation. Data of delete entities are not saved as a backup.

In the 'WP list', you can add as many work packages as you need. To add work packages, click the "Add WP" button. Once you had completed the 'WP list' sheet, click the "Apply changes" button.

To delete a work package, click the "Clear WP" button next to it and then "Apply changes". The first work package WP1 cannot be do its details can be modified. There is no back-up for deleted work packages.

You must complete one 'RENy' sheet her heneficiary. This sheet includes one section for each work nackage. Each work nackage s

Instructions

st

WP lis

BEN

Summ

- The file is called: 'Tpl_Detailed Budget Table (DEP LSII).xlsm'
- Read the instructions on the first tab of the Excel file
- Do NOT modify the template
- We recommend using Excel 2013 (Windows) / Excel 2016 (Mac OS) or more recent version
- The currency used in the Excel template is EURO



What kind of costs are covered by the Detailed Budget Table?

Cost estimations must be...

in line with beneficiaries' normal practices

reasonable / not excessive

in line with the activities proposed

an approximation of the actual costs

Cost estimations are subject to the **basic eligibility rules of Digital Europe Programme** (same eligibility rules as for actual cost grants)

These cost categories may be:



Direct personnel costs

Employees or equivalent; natural persons under direct contract; seconded persons; SME owners and natural person beneficiaries



Direct subcontracting costs



Direct purchase costs

Travel and subsistence; equipment; other goods, works and services





Other cost categories

Financial support to third parties (FSTP); internally invoiced goods and services



Fill in the beneficiaries list ('BEN list' tab)

	List of beneficiaries and a	ffiliated en	tities		(Add BEN	! Double click buttons!	Apply changes
BEN/AE nr	BEN/AE name	Acronym	Country	Funding rate				
BEN1	University1	Univ1	BE	50%			Add AE to BEN1	
-AE1	AE1	AE1UNIV1	BE	50%		Clear -AE1		
BEN2	SME1	SME1	BG	50%		Clear BEN2	Add AE to BEN2	
-AE1	AESME1	AE2UNIV2	BG	50%		Clear -AE1		
BEN3	Uni2	Uni2	CZ	50%		Clear BEN3	Add AE to BEN3	

- To add a beneficiary, double click on the 'Add BEN' button
- To add an affiliated entity (AE), double click on the 'Add AE to BENx' button on the line of the beneficiary to which the entity is affiliated to
- For each beneficiary and each affiliated entity, write the name and the **acronym** of the organisation and choose the correct **country** and **funding rate (50%)** from the drop-down menus.
- Once you have completed the 'BEN list' tab, you must double click the 'Apply changes' button to generate the related tabs in the Excel workbook: one tab will be generated for each beneficiary



Fill in the Work Packages list ('WP list' tab)

List of Work Packages		Add WP	! Double click buttons !	Apply changes
WP number	WP name			
WP1	Work Package 1			
WP2	Work Package 2		Clear WP2	
WP3	Work Package 3		Clear WP3	
WP4	Work Package 4		Clear WP4	

- To add a Work Package, double click on the 'Add WP' button to generate an additional line to the table. You can add as many work packages as needed.
- Once you have completed the 'WP list' tab, you must double click the 'Apply changes' button: One table per work package will be added to the beneficiaries' individual tabs (BEN1, BEN2, BEN3...).



1	A	В	С	D	E	F	G
1	BENEFICIARY 1 - CALCULATION SHEET		View Summary			Affiliated Entity	1
2			University	1		AE1	
3	COST CATEGORY	PM/Items			PM/Items	COST PER PM/Item	AE TOTAL COSTS
1	coor critedoni		, , , , , , , , , , , , , , , , , , , ,			, , , , , , , , , , , , , , , , , , , ,	
5	COSTS WORK PACKAGE 1:	WP1					
5							
7	A. DIRECT PERSONNEL COSTS						
3	A.1 Employees (or equivalent)						
9	SENIOR EXPERTS (or equivalent in the private sector)	10,00	6.500,00	65.000,00			0,00
0	JUNIOR EXPERTS (or equivalent in the private sector)	10,00	3.500,00	35.000,00			0,00
1	TECHNICAL PERSONNEL (or equivalent in the private sector)	10,00	5.500,00	55.000,00			0,00
2	ADMINISTRATIVE PERSONNEL (or equivalent in the private sector)			0,00	10,00	2.800,00	28.000,00
3	OTHERS			0,00	10,00	2.800,00	28.000,00
4	A.2 Natural Persons under direct contract	10,00	4.500,00	45.000,00			0,00
5	A.3 Seconded Persons	10,00	5.500,00	55.000,00			0,00
6	A.4 SME owners and natural person beneficiaries	10,00	5.080,00	50.800,00		5.080,00	0,00
7	B. DIRECT SUBCONTRACTING COSTS						
8		2,00	60.000,00	120.000,00			0,00
9	C. DIRECT PURCHASE COSTS						
0	C.1 Travel and subsistence	2,00	2.800,00	5.600,00			0,00
1	C.2 Equipment (complete 'Depreciation costs' sheet)						
2	Equipment	1,00	25.000,00	25.000,00			0,00
3	Infrastructure			0,00			0,00
4	Other assets			0,00			0,00
5	C.3 Other goods, works and services						
6	Consumables			0,00			0,00
7	Services for meetings, seminars	2,00	1.000,00	2.000,00			0,00
8	Services for dissemination activities (including website)	3,00	45.000,00	135.000,00			0,00
9	Other (shipment, insurance, translation, etc.)	2,00	2.500,00	5.000,00			0,00
0	D. OTHER DIRECT COSTS						
1	D.1 Financial support to third parties (if applicable in the topic specific conditions)	25,00	1.500,00	37.500,00			0,00
2	D.2 Internally invoiced goods and services			0,00			0,00
3							
4	TOTAL DIRECT COSTS (A+B+C+D)			635.900,00			56.000,00
5							
6	E. INDIRECT COSTS (7% * (A+B+C+D))			44.513,00			3.920,00
7							
8	F. TOTAL COSTS (A+B+C+D+E)			680.413,00			59.920,00

- DIGITAL

- Complete one 'BENx' tab per beneficiary. This sheet includes one separate section for each Work Package enter the cost estimates under each relevant cost category
- cost per unit for each cost category (blank cells). The total costs per cost category is calculated automatically (blue cells)
- For the cost per unit, enter only whole numbers (integers)
- If the beneficiary does not contribute to a specific Work Package, leave the cells empty
- If beneficiary has an **affiliated entity**, columns for this entity are created automatically
- If you click on 'View Summary', you will be taken to the summary of all work packages for this beneficiary and its affiliated entity



Fill in the individual beneficiary sheets - personnel costs

1	A	В	С	D	E	F	G	Н			
1	BENEFICIARY 1 - CALCULATION SHEET		View Summary			Affiliated Entity	1				
2			University	1		AE1					
3	COST CATEGORY	PM/Items	Cost per PM/item	BEN TOTAL COSTS	PM/Items	COST PER PM/Item	AE TOTAL COSTS	BEN+AE TOTAL COSTS			
4	4										
5	COSTS WORK PACKAGE 1:	WP1									
6											
7	A. DIRECT PERSONNEL COSTS										
8	A.1 Employees (or equivalent)										
9	SENIOR EXPERTS (or equivalent in the private sector)	3,00	6.500,00	19.500,00			0,00	19.500,00			
10	JUNIOR EXPERTS (or equivalent in the private sector)	7,00	3.500,00	24.500,00			0,00	24.500,00			
11	TECHNICAL PERSONNEL (or equivalent in the private sector)	3,00	5.500,00	16.500,00			0,00	16.500,00			
12	ADMINISTRATIVE PERSONNEL (or equivalent in the private sector)			0,00	5,00	2.800,00	14.000,00	14.000,00			
13	OTHERS			0,00	4,00	2.800,00	11.200,00	11.200,00			
14	A.2 Natural Persons under direct contract	1,00	4.500,00	4.500,00			0,00	4.500,00			
15	A.3 Seconded Persons	2,00	5.500,00	11.000,00			0,00	11.000,00			
16	A.4 SME owners and natural person beneficiaries	0,00	5.080,00	0,00		5.080,00	0,00	0,00			

- Enter the total number of units and the average cost per unit for each category of personnel costs
- 1 unit = 1 person-month
- For 'A4. SME Owner and natural person beneficiaries', the cost per unit is predefined



Fill in the individual beneficiary sheets – personnel costs

- To assess if the personnel costs budget is reasonable and non-excessive, <u>a personnel costs</u> <u>dashboard</u> is provided (Horizon Dashboard)
- The dashboard shows the distribution of average personnel costs in actual cost grants.
 This information can be filtered by country and by organisation type
- In this way, you can compare your estimated personnel costs with accepted actual
 personnel costs in similar programmes. If your estimation exceeds the average costs,
 justifications should be provided in the Detailed Budget Table under tab 'Any comments'

ACCESS HORIZON DASHBOARD FOR PERSONNEL COST HERE



Compare the personnel costs with Horizon dashboard

Note that the dashboard does not distinguish between the different categories of personnel. Therefore, proceed as follows to justify high monthly salary costs:

Step 1: select the type of entity and country

Step 2: provide justification for monthly salary costs if costs are higher than these thresholds:

- Administrative and other staff –
 20th percentile
- Junior experts and technical staff –
 50th percentile
- Senior experts 80th percentile





Fill in the individual beneficiary sheets – subcontracting costs

17	B. DIRECT SUBCONTRACTING COSTS			
18		2,00	35.000,00	70.000,00

- There is one line for subcontracting per beneficiary and work package (i.e. the amount should cover all subcontracting activities for the beneficiary in a given work package)
- Enter the number of subcontracted tasks for a beneficiary and work package as number of units
 The cost per unit will be an average of the costs of all subcontracting costs
- The tasks to be subcontracted and their costs must be described and justified in the 'Subcontracting' table in the proposal Part B:

Subcontracting Give details on subcontracted project tasks (if any) and explain the reasons why (as opposed to direct implementation by the Beneficiaries/Affiliated Entities). Subcontracting — Subcontracting means the implementation of 'action tasks', i.e. specific tasks which are part of the EU grant and are described in Annex 1 of the Grant Agreement. Note: Subcontracting concerns the outsourcing of a part of the project to a party outside the consortium. It is not simply about purchasing goods or services. We normally expect that the participants have sufficient operational capacity to implement the project activities themselves. Subcontracting should therefore be exceptional.

Work Package No	Subcontract No (continuous numbering linked to WP)	Subcontract Name (subcontracted action tasks)	Description (including task number and BEN/AE to which it is linked)	Estimated Costs (EUR)	Justification (Why is subcontracting necessary?)	Best-Value-for-Money (How do you intend to ensure it?)
	S1.1					
	S1.2					

Other issues:

If subcontracting for the entire project goes beyond 30% of the total eligible costs, give specific reasons.

Insert text

Include only subcontracts that comply with the rules (i.e. best value for money and no conflict of interest; no subcontracting of coordinator tasks).

in Part B must
match with the
costs entered in the
Detailed Budget
table Excel file



Fill in the individual beneficiary sheets – direct purchase costs

19	C. DIRECT PURCHASE COSTS			
20	C.1 Travel and subsistence	2,00	2.800,00	5.600,00
21	C.2 Equipment (complete 'Depreciation costs' sheet)			
22	Equipment	1,00	25.000,00	25.000,00
23	Infrastructure			0,00
24	Other assets			0,00
25	C.3 Other goods, works and services			
26	Consumables			0,00
27	Services for meetings, seminars	2,00	1.000,00	2.000,00
28	Services for dissemination activities (including website)	3,00	45.000,00	135.000,00
29	Other (shipment, insurance, translation, etc.)	2,00	2.500,00	5.000,00

- Enter the total number of units and the average cost per unit for each relevant cost category
 - → The costs per unit will be an average of the prices of all items in the given category for a beneficiary and a work package
- If a beneficiary's purchase costs exceed 15% of its personnel costs, the beneficiary must complete the table 'Purchase costs' in section 'Purchases and equipment' of proposal Part B.

Purchases and equipment

Purchase costs (travel and subsistence, equipment and other goods works and services) Details for major cost items (needed if costs declared under 'purchase costs' are higher than 15% of the claimed personnel costs). Start with the most expensive cost items, down to the 15% threshold.										
Participant 1:	[name]									
Cost item name	Category	WP(s)		Explanations	Costs (EUR)					
[insert name]	[Travel and Subsistence] [Equipment] [Other goods and services]		h ma	he costs entere (Part B) retere (Part B) retered in the tailed Budger Excel file	must e costs e he					



Fill in the individual beneficiary sheets – depreciation costs list

					TOOL: I	DEPRECIATI	ON COSTS I	LIST			
BE nr	Beneficiary name	WP nr	Work Package name	Type of Equipment	Short name of the equipment	Date of purchase (real or planned date of purchase)	Purchase cost	% used for the	% of useful life of the equipment in the project	Charged depreciation costs per investment	Justification: Needed info for depreciation
1	BE1 name	1	Communication	Infrastructures	Description of the infrastructure	10-01-22	€ 20.000,00	100%	40%	€ 8.000,00	
2	BE2 name	2	Design and delivery of modu	Equipment	Description of the equipment	15-03-22	€ 2.500,00	50%	60%	€ 750,00	
										€ -	

- For the category 'equipment' (equipment, infrastructure, other assets) you must enter the depreciation costs in the individual beneficiary sheet
- Use the **'Depreciation costs'** tab to calculate the depreciation costs:
 - Fill in the information about the beneficiary, work package, resource type, name of the investment and date of purchase
 - Encode the (estimated) price of the equipment in the column 'Purchase cost'
 - Encode the percentage of usage of the equipment for the project in the column '% used for the project'
 - Complete the column '% of useful life of the equipment in the project'. To obtain the correct value, divide the period (in months) during which the equipment is used for the project by the depreciation period (in months) for the equipment. Multiply the result by 100%.
- This amount is NOT automatically transferred to the respective 'BENx' tab. You must manually add the depreciation costs in
 the dedicated section of the 'BENx' tab. If you have several items in the 'Depreciation costs' tab for one single section (same
 beneficiary, same work package and same resource type), you must enter the number of items as unit and add the average of
 the depreciation costs as 'cost per unit'.



Fill in the individual beneficiary sheets – other direct costs and indirect costs

		,	
D. OTHER DIRECT COSTS			
D.1 Financial support to third parties (if applicable in the topic specific conditions)	1,00	6.000,00	6.000,00
D.2 Internally invoiced goods and services			0,00
TOTAL DIRECT COSTS (A+B+C+D)			70.500,00
E. INDIRECT COSTS (7% * (A+B+C+D))			4.935,00
F. TOTAL COSTS (A+B+C+D+E)			75.435,00
			I

- Certain types of costs are eligible / ineligible depending on the specific conditions of your topic,
 e.g.:
 - Financial Support to Third Parties (FSTP)
 - Internally invoiced goods and services
 - → to be described in the proposal **Part B 'Other cost categories'** table
- **Indirect costs** are calculated automatically
- Total costs are calculated automatically



'Lump Sum breakdown' tab

- The ESTIMATED BREAKDOWN OF THE LUMP SUM PER WORK PACKAGE AND PER BENEFICIARY
 table in 'lump sum breakdown' tab is generated automatically
- It displays the lump sum shares per beneficiary/affiliated entity and per work package
- It calculates the lump sum based on the funding rate (50%) chosen in the 'BEN list' tab
- In the Part A of the application (administrative online forms), you must fill in the Budget table, entering the requested total grant amount for each participant (not the total budget)
- Make sure the totals in the Excel and in Part A match

3 - Budget

Part A (online form

	ESTIMATED BREAKD PER WORK PACKAG				No	Name of Beneficiary	Country	Requested grant amount			
BENEFICIARIES \ WORK PACKAGES	WP1 management	WP2 course development	WP3 dissemination	Totals	Pct %	-	1	Baird Consulting Scs	BE		321 000.00
BEN1: Baird Consulting Scs	160,500.00	160,500.00	0.00	321,000.00	49.5%		2	Test Camelia-valeria	BE		214 000.00
BEN2: Test Camelia-valeria	107,000.00	53,500.00	53,500.00	214,000.00	33.0%		3	Aero Ltd	US		0.00
BEN3: Aero Ltd	0.00	0.00	0.00	0.00	0.0%		-	Acro Eta	0.5		0.00
BEN4: Test France	54,035.00	27,017.50	32,100.00	113,152.50	17.5%		4	Test France	FR		113 152.50
BEN5: Charalampos Xenogiannis	0.00	0.00	0.00	0.00	0.0%		·	Test Timee			
Totals:	321,535.00	241,017.50	85,600.00	648,152.50	100.0%		5	Charalampos Xenogiannis	BE		0.00
Pct:	49.6%	37.2%	13.2%	100.0%							
								Total			648 152.50

DIGITAL EUROPE PROGRAMME

'Summary per WP' & 'Person-months overview' tabs

A A	В	D	E	G	
SUM OF ALL BENEFICIARIES (including AFF	ILIATED EN	TITIES) FOR	ALL THE W	ORK PACK	AGES
2	ALL BENE (without affili	FICIARIES lated entities)	ALL AFFILIAT		
COST CATEGORY	UNITS	BE TOTAL COSTS	UNITS	AE TOTAL COSTS	UI (TC
3 4					
5 COSTS WORI	(PACKAGE: 1	WP1			
6					
7 A. DIRECT PERSONNEL COSTS					
8 A.1 Employees (or equivalent)					
9 SENIOR EXPERTS (or equivalent in the private sector)	9,00	58.500,00	0,00	0,00	
10 JUNIOR EXPERTS (or equivalent in the private sector)	13,00	45.500,00	0,00	0,00	
11 TECHNICAL PERSONNEL (or equivalent in the private sector)	9,00	49.500,00	0,00	0,00	
12 ADMINISTRATIVE PERSONNEL (or equivalent in the private sector)	6,00	16.800,00	5,00	14.000,00	
13 OTHERS	6,00	16.800,00	4,00	11.200,00	
14 A.2 Natural Persons under direct contract	7,00	31.500,00	0,00	0,00	
15 A.3 Seconded Persons	8,00	44.000,00	0,00	0,00	
16 A.4 SME owners and natural person beneficiaries	6,00	24.638,00	0,00	0,00	
17 B. DIRECT SUBCONTRACTING COSTS					

TOTAL PERSON-MONTHS FOR ALL BENEFICIARIES (INCLUDING AFFILIATED ENTITIES) PER WP								
BENEFICIARIES \ WORK PACKAGES	WP1 WP1	WP2 WP2	WP3 WP3	Total	Pct %			
BEN1: University1	25,0	0,0	0,0	25,0	34,2%			
BEN2: SME1	8,0	0,0	0,0	8,0	11.0%			
BEN3: Uni2	8,0	0,0	0,0	8,0	11.0%			

The tables in 'Summary per WP' and 'Person-months overview' tabs are produced automatically. They will be used by evaluators during the evaluation of your proposal.



'Any comments' tab – to justify/clarify costs

Any comments					
nr	BEN ref	WP ref	Comments		
1	Uni2	WP1	High personnel costs per month for technical staff are justified by		
2	SME2	WP5	Travel costs of this beneficiary are high, as 2 staff persons will visit each 3 months 2		

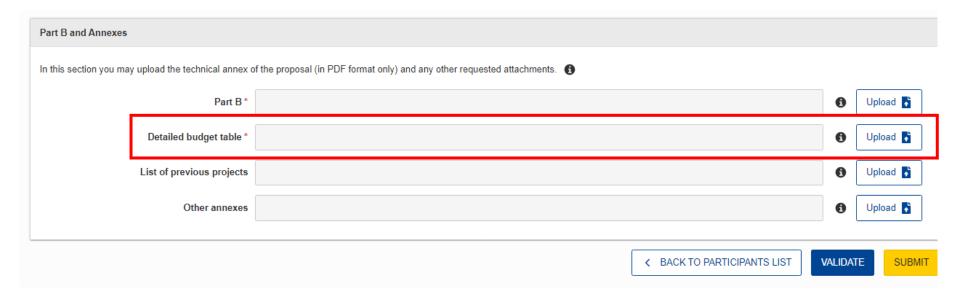
Use this tab to clarify or justify your budget estimations:

- High personnel costs for average personnel costs per country/organisation consult the <u>Horizon Dashboard</u>. Please provide justification as needed per staff category involved in the work package/task
- **High travel costs** applicable internal policy, needed days for travels, travel arrangement to clarify high travel costs per travel/or in absolute amounts
- **Equipment costs** justification on why the equipment is needed, under which WP, etc., if not provided in the proposal Part B.



Lump Sum proposal Submission Part A + Part B + Detailed Budget Table

- The format of the Excel template is .xlsm because it uses macros. While you work on it, always save it as .xlsm.
- Once you completed the Detailed Budget Table, upload it in the online Submission System:



- Upload the Excel file in .xlsx or .xls format. For security reasons, you cannot upload the file in .xlsm format.
- Always keep a copy of the original .xlsm file.



Evaluation of lump sum proposal

- Your proposal will be evaluated by independent experts against the standard evaluation criteria
- The cost estimations will be assessed against the proposed activities under the Implementation criterion
- Experts will assess if the estimates are reasonable and non-excessive
- If the experts find overestimated costs, this is recorded in the Evaluation Summary Report
 (ESR) → recommended budget cuts will be reflected in a modified lump sum amount in
 the grant agreement

Significant shortcomings in the lump sum budget lead to a **lower score** under the implementation criterion (e.g. a flawed budget structure or a clearly overestimated or underestimated lump sum). Minor corrections recommended to individual cost estimations will not affect the score.



IMPORTANT TIPS

- **PART A BUDGET**: Insert the **Requested grant amount**, NOT the total project budget. The requested amount in Part A must be equal to the total Lump sum breakdown amount.
- LISTING of BENEFICIARIES in the DETAILED BUDGET TABLE and in PART A: Use the same name of the beneficiaries and affiliated entities in both tables.
- **USE of HORIZON DASHBOARD:** Compare the budgeted monthly salary costs with the average personnel costs in Horizon dashboard. **Provide justification** if the salary costs exceed the following thresholds:
 - Senior experts costs are above the 80th percentile
 - Junior experts and technical staff costs are above the 50th percentile
 - Administrative and other staff costs are above the 20th percentile
- ANY COMMENT tab: Use tab 'Any comment' tab of the Detailed Budget table to justify the budgeted personnel costs or other direct costs. The evaluators will assess the estimated number of person-months, category of staff involved and the budgeted monthly costs per WP. In case there is not enough justification provided, the personnel costs can be reduced.



Thanks for your attention

For any questions after today's session please submit them through the form in the F&T Portal

ACCESS THE FORM IN THE F&T PORTAL HERE TO SUBMIT YOUR QUESTIONS



Strategic Technologies for Europe Platform (STEP)

Boosting investment for innovation

Evita Agalianou Policy Officer

STEP Task Force – DG BUDG



STEP In a nutshell



- Not a new fund: pooling funding from 11 EU existing programmes towards critical technologies in strategic sectors for EU competitiveness
- Efficient: use of existing networks/processes
- Articulation direct/indirect/shared managed funds
- Regulation entered into force on 1 March 2024
- A pilot for a new Competitiveness Fund as announced by Commission President



STEP Scope*



STEP OBJECTIVES

STEP CONDITIONS

Supporting the development or manufacturing of critical technologies or safeguarding and strengthening their respective value chains

Bring an **innovative**, cutting-edge element with significant economic potential to the Single Market



Addressing shortages of labour and skills

Contribute to reduce or prevent strategic dependencies of the Union

STEP (indicative & non-exhaustive) **EXAMPLES SECTORS** Artificial intelligence, **Digital and deep** quantum technologies, tech innovation advanced connectivity Carbon capture and Clean and resource storage technologies, efficient tech heat pumps Molecular biotechnology, Bio tech pharmaceuticals,

crop biotechnology

NZIA: Net-Zero industry Act
CRMA: Critical Raw Materials Act

CRMA

STEP Tools





Pooling

of EU funding across 11 EU programmes and dedicated calls for STEP sectors.



STEP Seal

Label for high-quality STEP projects supporting them to access funding.



STEP Portal

that consolidates all funding opportunities for STEP sectors financed by the EU budget.



One-Stop Shop

Entry point for any question to the STEP Taskforce and support from NCPs.





11 EU programmes supporting STEP

EU PROGRAMMES

Funding and STEP Seal awarded by the Commission

Horizon Europe EU4
Health

Innovation Fund European Defence Fund

Digital Europe Programme



PROJECTS' FAST TRACK TO
OTHER FUNDING

Funding allo	EU PROGRAMMES Funding allocated by Member States and financial institutions (e.g., EIB)				
European Regional Development Fund	Cohesion Fund				
European Social Fund +	Just Transition Fund				
Recovery & Resilience Facility ⁽¹⁾	InvestEU ⁽²⁾				

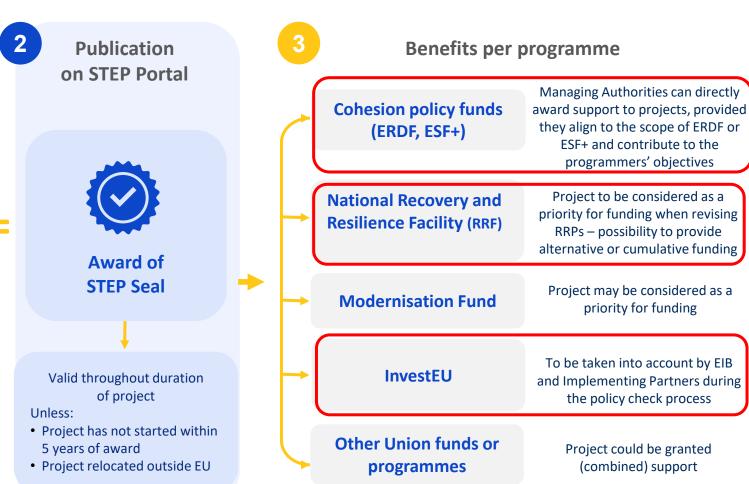


⁽²⁾ Implemented through the EIB group & other implementing partners — not awarding the Seal



How does the STEP Seal work?







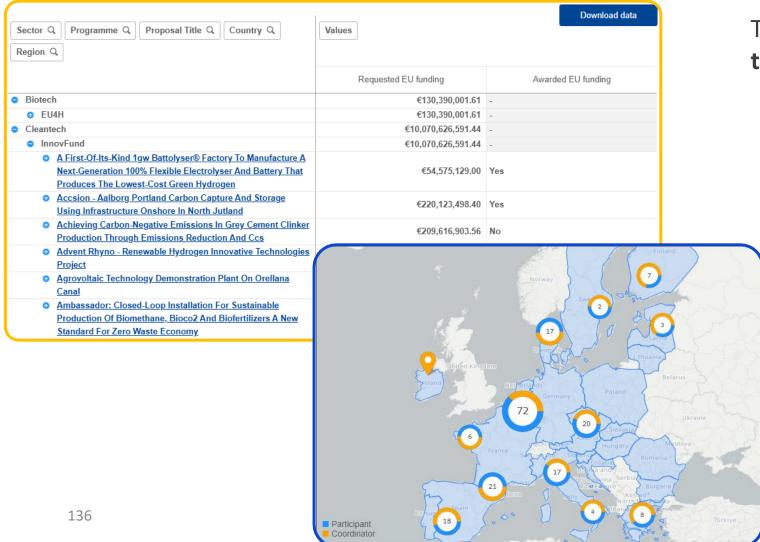
Advantages of STEP Seal

- Access to alternative/cumulative funding: co-funding rate, multi-beneficiary approach,...
- Increased visibility of project through STEP Portal and dissemination activities of the STEP Task Force
- Active promotion of the quality and strategic importance of project for Commission towards:
 - Public investors: NCPs, public authorities managing national or EU funds or the EIB Group
 - **Private investors**: private investors will do <u>their own due diligence</u> on the companies, the <u>Seal is recognized as a quality feature</u> and may help to raise capital in the markets.
- Access to advisory services for seal holders by entities cooperating with Commission,
 e.g., EIT Digital, InvestEU Portal





Projects' dashboard & interactive map



The Commission publishes and promotes the following information:

- Project number
- Project acronym
- Project title
- Project abstract
- Project location
- Programme name
- Topic to which you submitted your application
- Legal name and address of the applicant(s)
- Requested EU funding
- Awarded EU funding (Yes/No)



Thank you



Contact us at EC-STEP-PARTNERS@ec.europa.eu



More info on STEP: <u>strategic-technologies.europa.eu</u>



Public consultations on the next MFF: <u>EU funding for Competitiveness</u>



Citizens' panel on a new European budget: more info here





Join our survey



SCAN THE QR CODE OR CLICK THE LINK IN THE CHAT!





Thank you.

And now it is the time to find partners and join a consortia!

Continue the online discussion in the Partner for DIGITAL Skills Networking Group, pitch your organisation and connect! **Virtual Worlds**

GenAl

Quantum



Matchmaking event for DEP Call 8: Sectoral Digital Skills Academies





Stay tuned for more info

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